



Hi-Tech Brand EnGenius уже в Украине – богатый функционал по доступной цене благодаря собственному производству

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Territory Manager, Ukraine, Belarus and Moldova





Senao Networks

- Самый прибыльный на Тайвани производитель сетевых и коммуникационных устройств
- Выделился из Senao International в октябре 2006 года
- Капитал: 17 миллионов долларов США - IPO в декабре 2013



EnGenius Networks

- Торговая марка Senao Networks
- Филиалы в США, Канаде, Нидерландах, Сингапуре, ОАЕ,

Brand

Ontario – CA
[Canada]
Sales

Eindhoven - NL
[Europe Russia]
Sales / marketing / support

Taoyuan - TW
[Headquarter]
R&D Sales mkt mfg

Costa Mesa CA – USA
[United States]
Sales mkt

Dubai - UAE
[ME Africa]
Sales mkt

Singapore – SG
[APAC Oceania]
Sales mkt



Worldwide

2 Производственные площадки

1,200+ сотрудников

300+ разработчиков

- Production Line
 - SMT Lines: 9
 - DIP Line: 4
 - FA Line: 15
 - Packaging & Assembly: 18

- Производство продукции более 30 лет
- Производственные площади занимают около 37 000 квадратных метров
- Производство сертифицировано по стандартам ISO9001, ISO14001

● 9 SMT Lines



● 15 Final Assembly Lines



● QE laboratory



- Quality Engineering Tests
- Reliability Tests
- ISO-9001 & UL/CE/FCC certified
- MIL-STD-105E level II Standard
- International Workmanship Standard



IPQC



QE Burn-in Room
ALT (Accelerated Life Test)



Salt Spray Test



Vibration & Drop Test



Environmental Test
Chamber: - 40° C ~ 150° C



ESD Test

Качество

Мы заботимся о каждом отдельном процессе, чтобы быть уверенным в превосходном качестве, которое мы предлагаем нашим клиентам.

Для нас важно все: подбор персонала, выбор материалов, контроль качества, контроль производства, процесс продаж, обслуживание клиентов...

In water test (IP68)



Salt Spray test facilities.



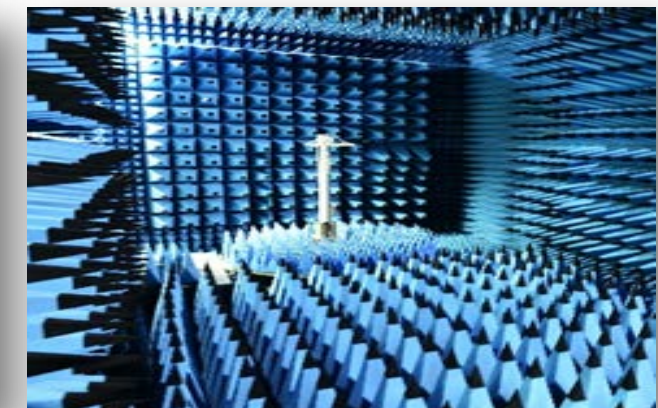
Burn-in Room



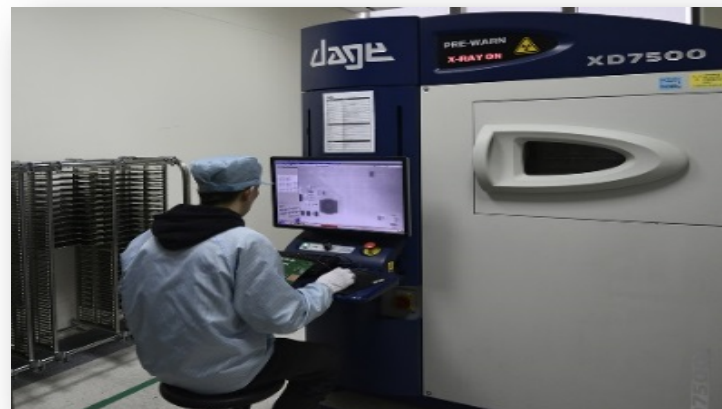
Shielding Room



Antenna Chamber



PCB X-RAY.



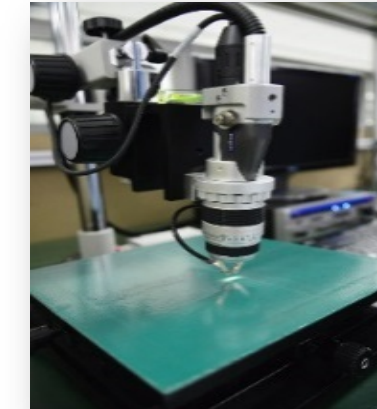
In-Circuit Tester



Clean Room



3D Scope



Humidity & Temperature



Price →



Features →

Position



Зачем выбирать EnGenius?

- Лучшее соотношение Цена/Производительность
- Собственный Дизайн и Производство
- Отличная производительность для разных применений
- Высокая пропускная способность = лучшее покрытие с меньшим числом точек доступа
- Отличный сигнал Wi-Fi
- Отличная чувствительность Wi-Fi

В 2007 году изобретена первая в отрасли потолочная точка доступа



Разработка и производство 3D секторной антенны



Надежный механизм



Design



reddot design award
EAP600



reddot design award
ENH Dual Band Outdoor Access Point



TAIWAN EXCELLENCE AWARD 2014
EDS1130 Day/Night Compact Network Camera
EDS6110 Mini Day/Night Dome Network Camera
ENH1750EXT Wireless Access Point
ESR Cloud Router Series



COMPUTEX d&i
EWS210AP / EWS310AP
EWS320AP / EWS360AP



CES Innovation Design and Engineering Award
ESR2300 ProAV Wireless AC2300 Gigabit Router



TAIWAN EXCELLENCE AWARD
EnStation Outdoor Ultra Long-Range CPE
Neutron Managed Wall Plate AP



EnStation Outdoor
Ultra Long-Range CPE



Neutron Managed
Wall Plate AP



COMPUTEX d&i
ESR300H
ENH700EXT



TAIWAN EXCELLENCE AWARD
EAP350
EP800H

2012

2013

2014

2015

2016

2017



iF Design Award
ETR150



COMPUTEX d&i
ERB600
ENH900EXT



TAIWAN EXCELLENCE AWARD
EAP600— Silver Award
ESR750H
ERB300H



TAIWAN EXCELLENCE AWARD
EWS Wireless Management Solution
EPG5000 IoT Gateway



EPG5000 IoT Gateway



EWS Wireless Management Solution

**CEDIA 2017 BEST
Residential System
of Show**
Whole home Wi-fi
Solution EMR3000



2017 PC PRO Recommended
2017 IT PRO ★★★★★ Editors Choice
EWS1025CAM 2-megapixel IP camera with an
integral dual-band 11n/ac wireless access point



Award

Education

Hospitality

Health Care

Manufacturing

Public Venues

Home Automation

Transportation

MSP



End-to-End Solution

Надежно Планируйте, Внедряйте и Управляйте Wi-Fi сетями с поддержкой экспертов индустрии

EnGenius®

EnGenius® End-to-end Solution

1 PLAN

Automated Planning with *ezWiFi Planner*



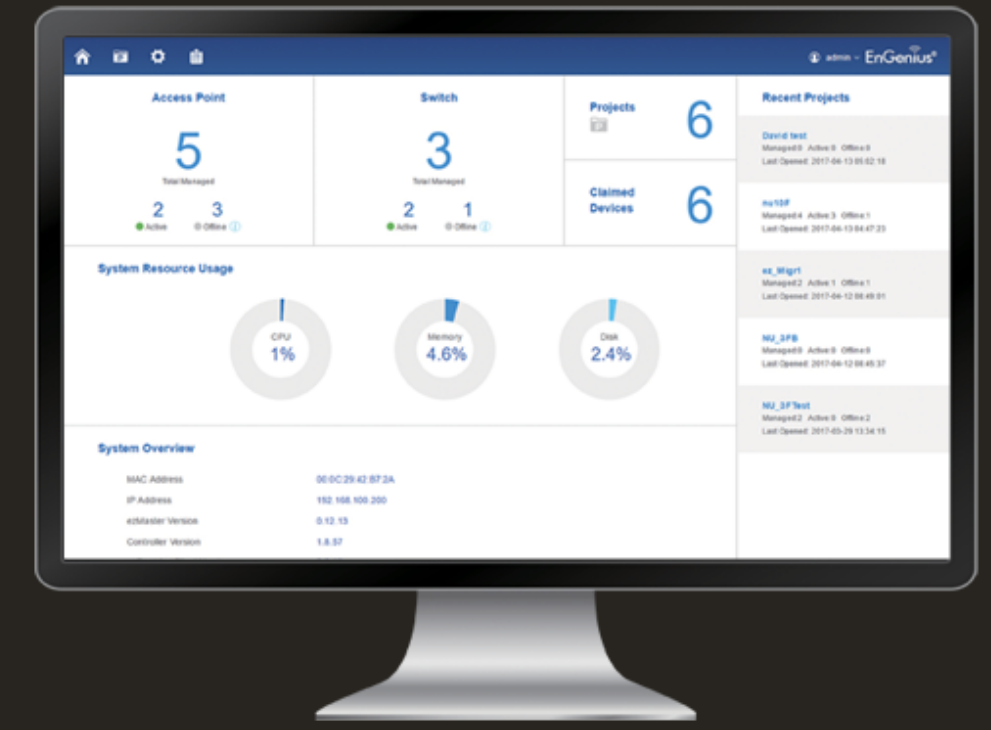
2 DEPLOY

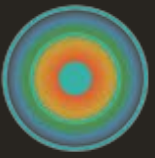
Install Access Points & Configure Centrally



3 MANAGE

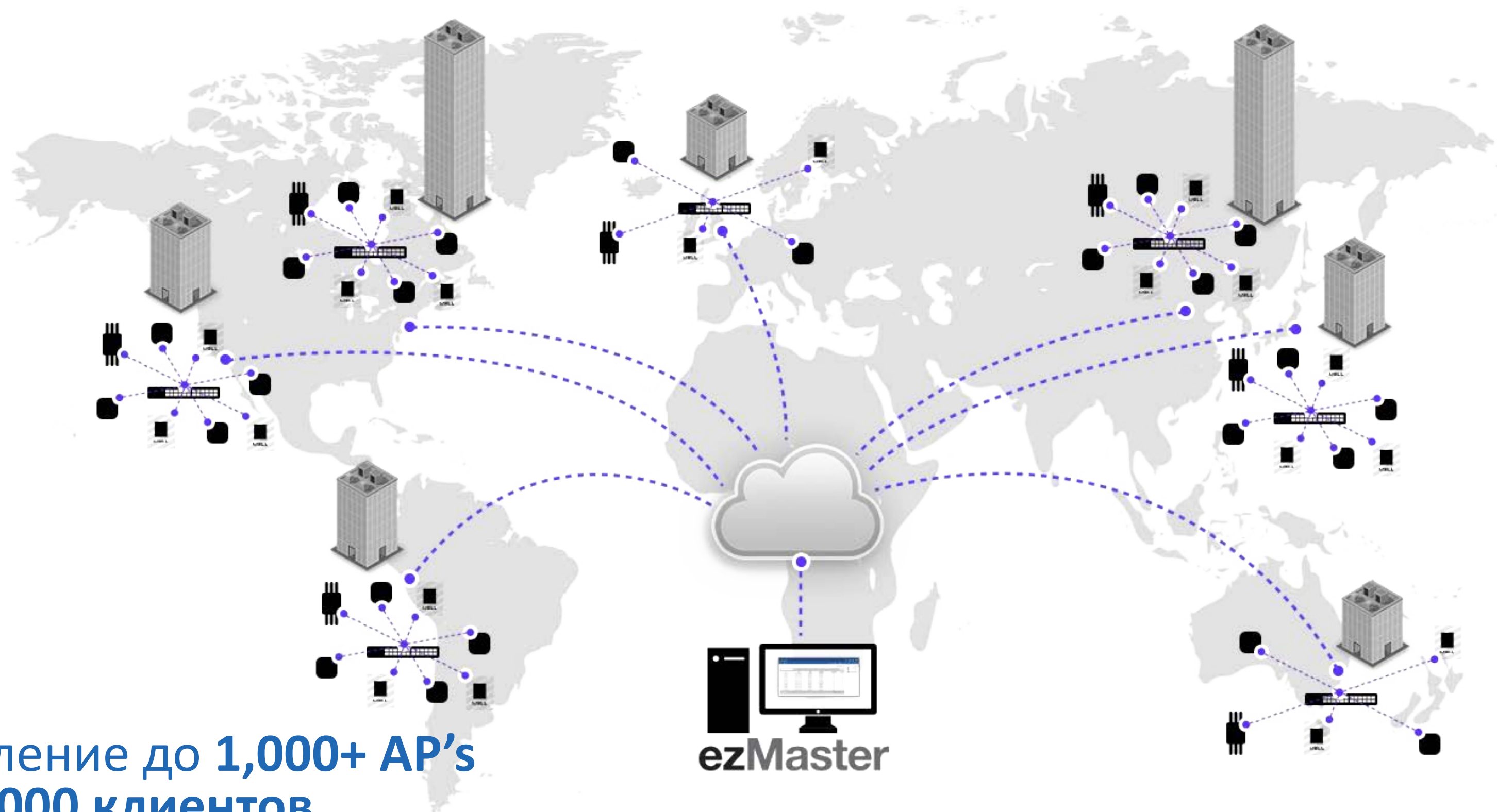
Monitor and Analyze with *ezMaster*



-  Simulate Environment
-  Auto Placement
-  Heatmap Simulation
-  Customizable Reports

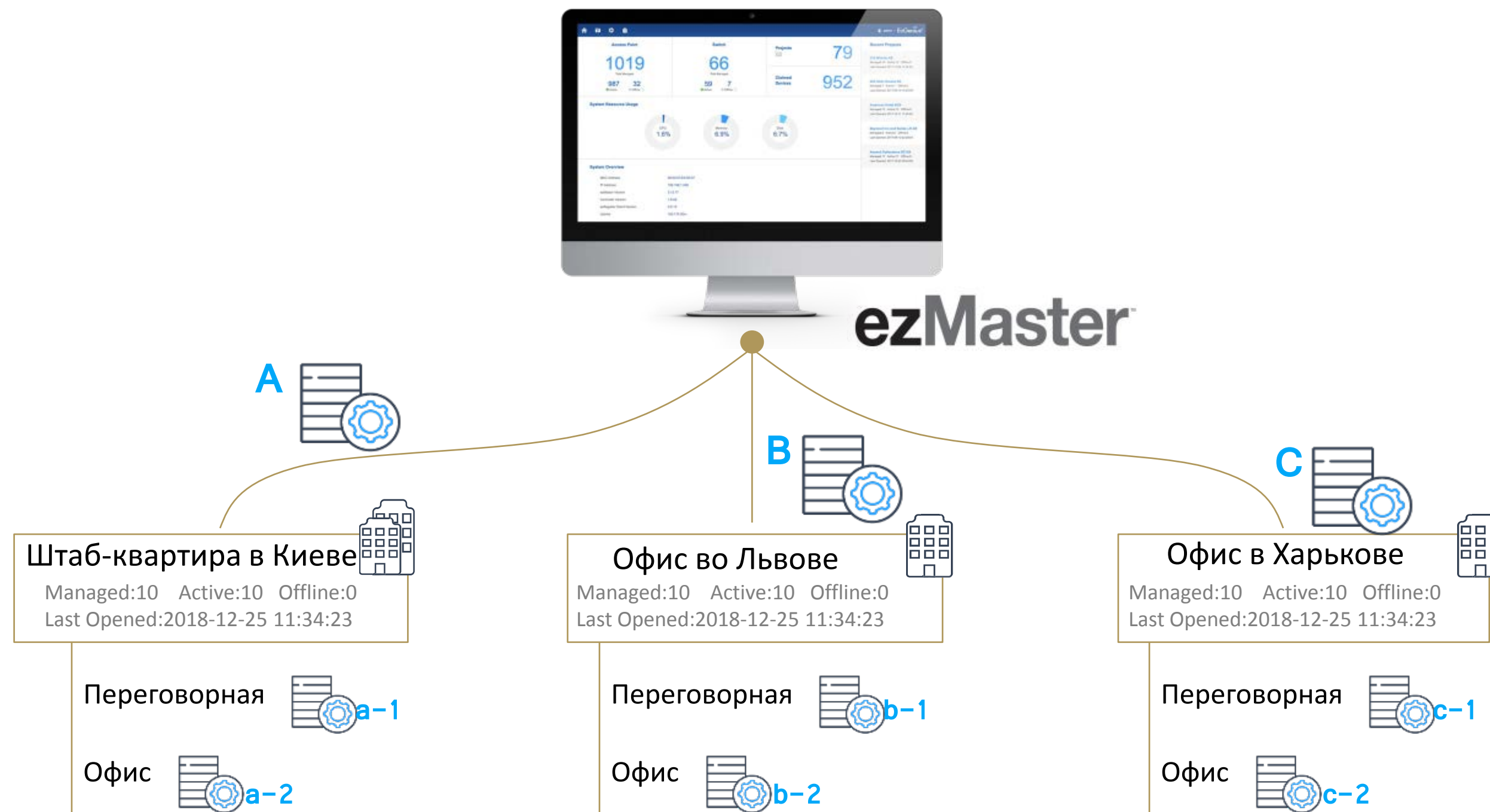
-  Indoor Access Points
-  Outdoor Access Points
-  AP Management Switches

-  Topology View
-  Data-Driven Management
-  Detect & Remove Threats

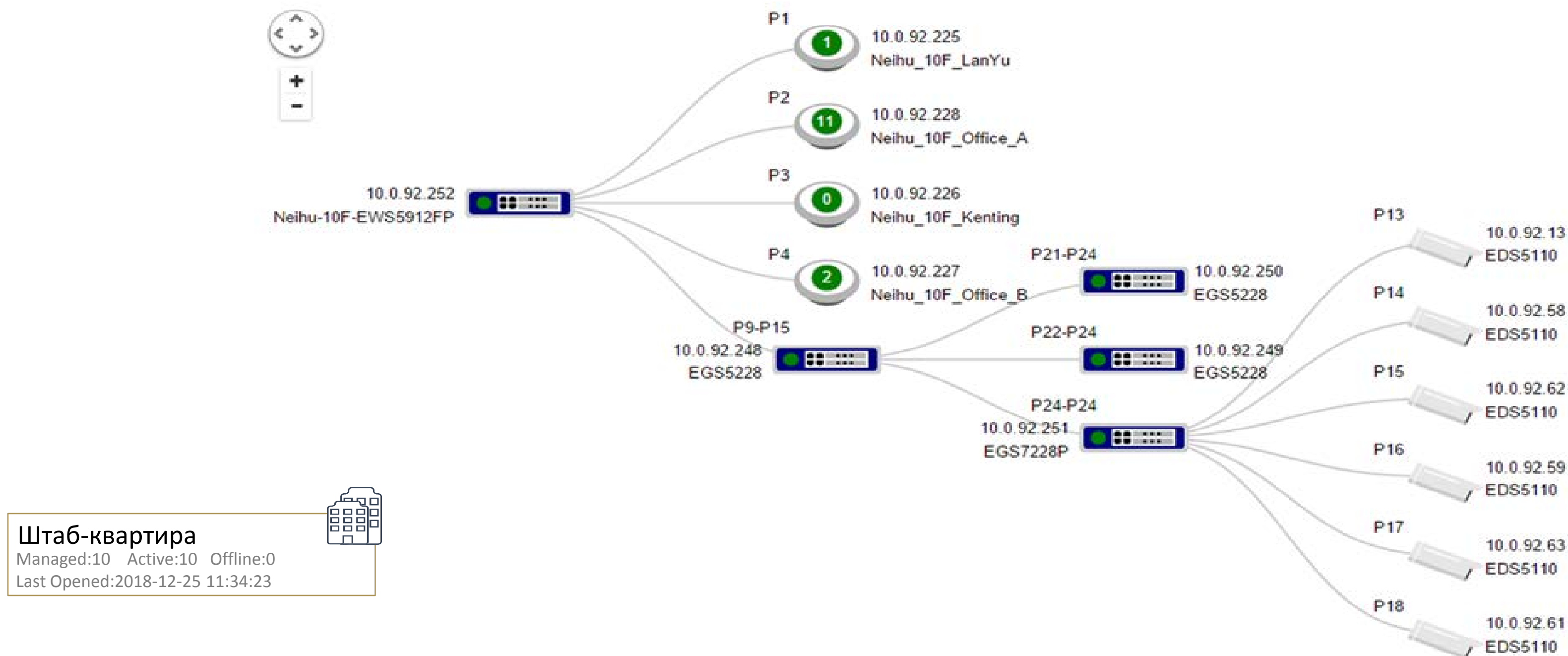


Управление до 1,000+ AP's
До 10 000 клиентов
Неограниченное число сетей

Группировка устройств для простого учета, конфигурирования и обновления



Постоянный обзор сложных сетей и определение проблем на этапе зарождения



ezMaster screenshots

Login screen

ezMaster Login
Distributed Network Management Solution

admin

Login

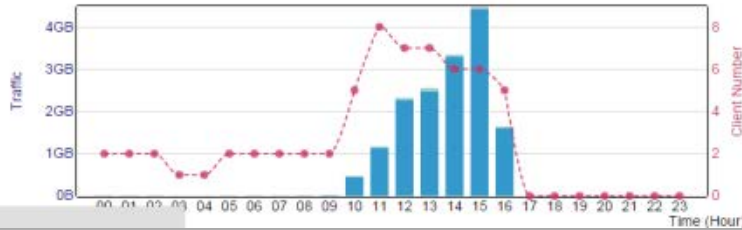
Traffic Per AP

ESP Office
Access Points
Wireless Clients
Real Time Throughput

Top 10 of Managed APs

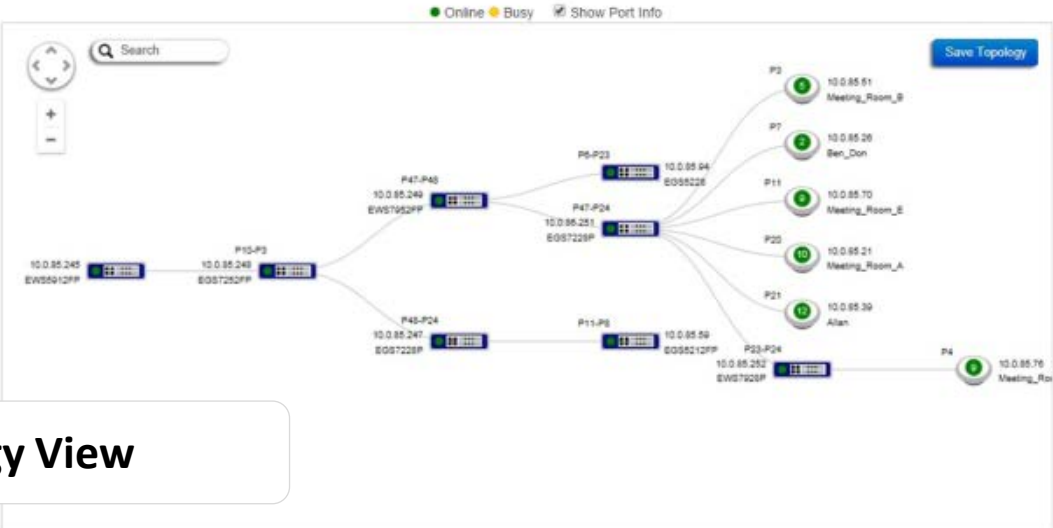


EWS320AP-Sales



Topology View

ESP Office > Topology View



Home screen

Device Management Monitoring Visualization Statistics Hotspot Service Maintenance

Device

Access Point 4

Switch 1

Pending Approval 1

ESP Office > Device Config

4 managed 4 active 0 off

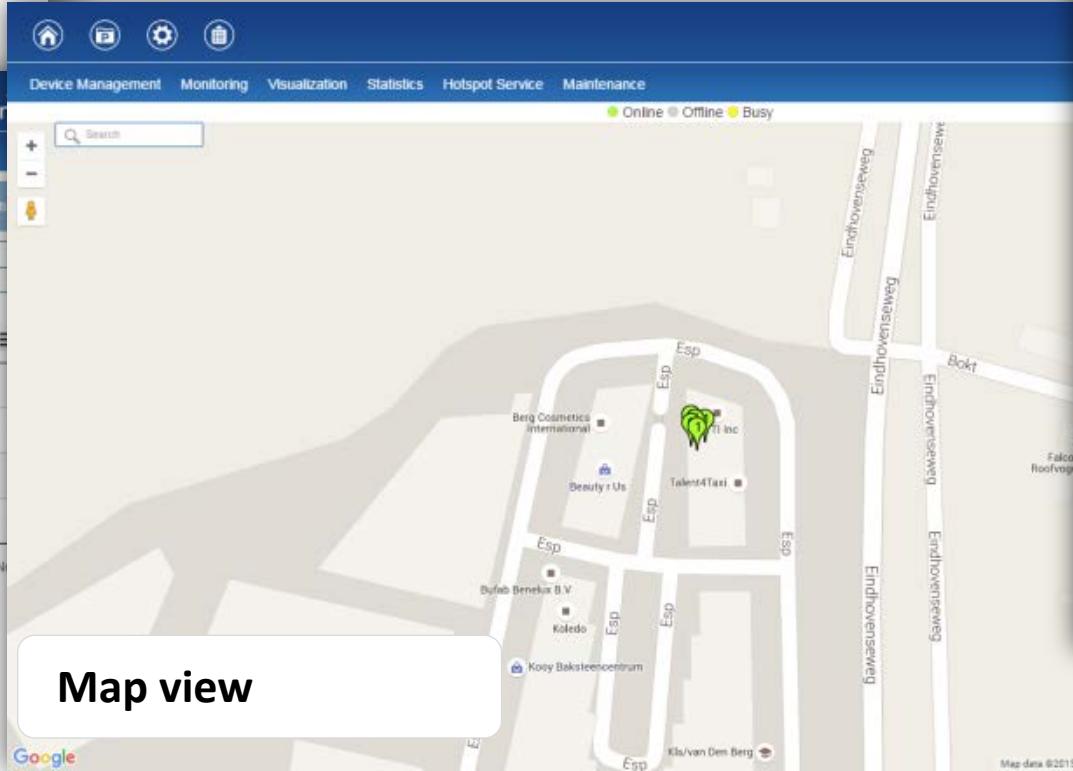
Remove Reboot

Status	Model Name	MAC Address	Device Name	WAN IP	LAN IP	Firmware Version	Group
Online	EWS320AP	88:DC:96:17:40:38	EWS320AP-Sales	10.0.86.120	10.0.86.120	v2.0.290-c1.6.23	ESP Office Level
Online	EWS360AP	88:DC:96:1E:7E:E7	EWS360AP-MeetingRoom	10.0.86.31	10.0.86.31	v2.0.291-c1.6.23	ESP Office Level
Online	EWS310AP	88:DC:96:35:5E:DB	EWS310AP-Cantline	10.0.86.30	10.0.86.30	v2.0.290-c1.6.23	ESP Office Level
Online	EWS300AP	88:DC:96:40:4C:F4	EWS300AP	10.0.86.127	10.0.86.127	v2.0.188-c1.6.23	ESP Office Level

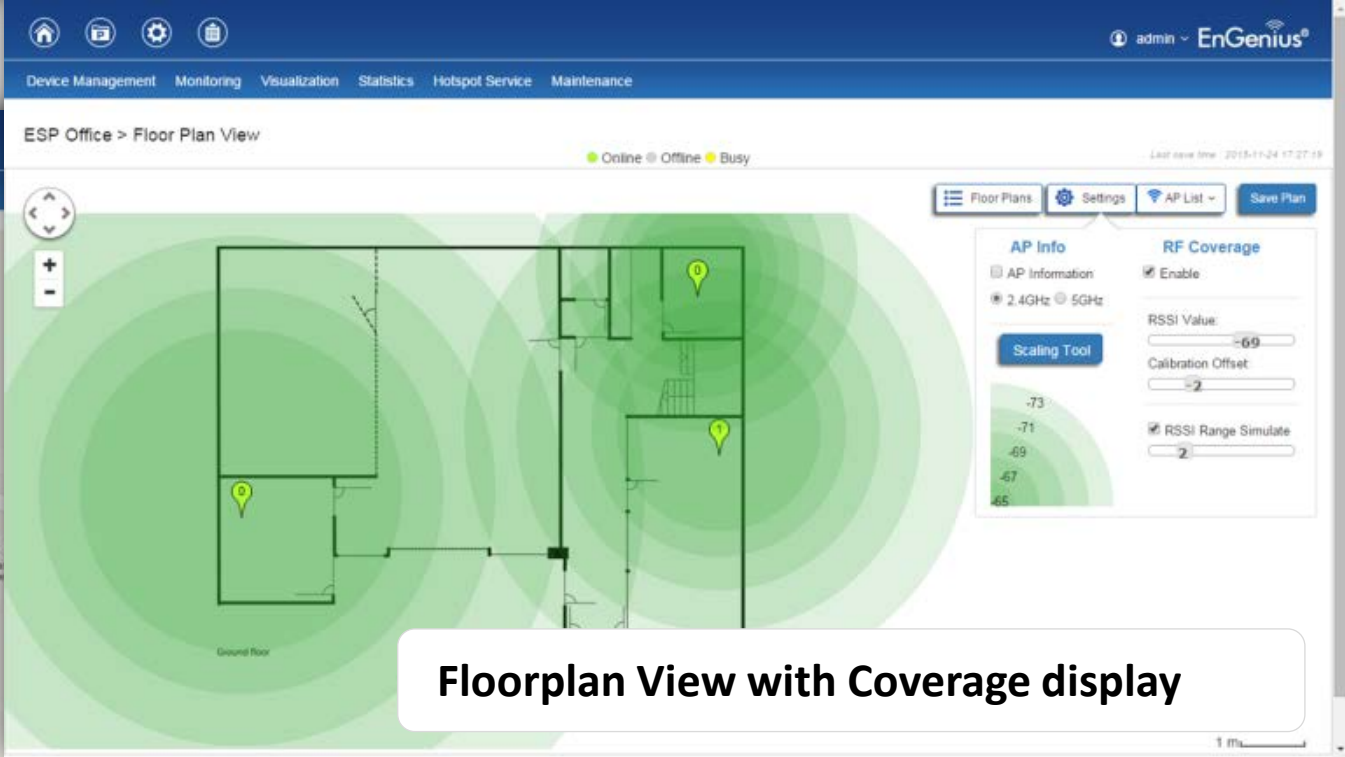
1 to 4 of 4 Device(s)

Access Point list

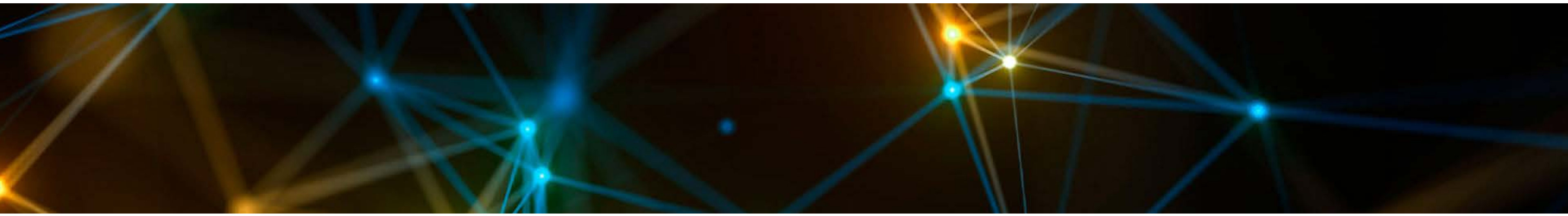
Map view



Floorplan View with Coverage display



Продуктовая линейка



Neutron

802.3af + 10/100/1000 SFP

802.at/af 10/100/1000 SFP

802.at/af 10/100/1000 SFP+

48 port



740W

EWS7952FP
48 + 4SFP L2 740W 50AP



410W

EWS7952P
48 + 4SFP L2 410W 50AP



740W

EWS7952EFP
48 + 4SFP+ L2 740W 50AP EnOS

24 port



410W

EWS1200-28TFP
24+4SFPL2 410W 50AP



185W

EWS7928P
24+4SFP L2 185W 50AP



410W

EWS7928EFP
24 + 4SFP+ L2 410W 50AP EnOS



410W

EWS7926EFP
24 + 2SFP+ L2 410W 50AP

Available

8 port



61.6W

EWS2910P
8+2SFP smart 61W 20AP



130W

EWS5912FP
10+2SFP L2 130W 50AP

АКТУАЛЬНЫЕ

В РАЗРАБОТКЕ

Proprietary

802.3af/at Standard

60W	Gigabit EPA5012GP pPoE 54V/1.2A 60W 48V Gigabit EPA5012GR pPoE 54V/1.2A 60W Reset Button 48V Reset	EPA5012GAT PoE 802.3af/at 60W .at Outdoor EPA5012GPO PoE 802.3af/at+ 60W IP67 .at
30W	Gigabit EPA5006GP pPoE 54V/0.6A 30W 48V Gigabit EPA5006GR pPoE 54V/0.6A 30W Reset Button 48V Reset	EPA5006GAT PoE 802.3af/at 30W .at
24W	Gigabit EPA2410GP pPoE 24V/1.0A 24W 24V	
14.4W	10/100 EPA2406FP pPoE 24V/0.6A 14.4W 24V Gigabit EPA2406GP pPoE 24V/0.6A 14.4W 24V Gigabit EPA2406GP pPoE 24V/0.6A 14.4W Reset Button Reset 24V	
		АКТУАЛЬНЫЕ В РАЗРАБОТКЕ

Neutron

11ac

11ac Wave 2

4 x 4

Neutron switch / ezMaster Manageable

3 x 3

Omni

EWS660AP

AC1750 IP55 5dBi
28dBm

N-Type antenna

EWS860AP

AC1750 IP68 / 5dBi
EXT 23dBm

2 x 2

N-Type antenna

EWS855AP

AC1300 IP67 / ext
26dBm

N-Type antenna

EWS871AP

AC2600 IP67 / ext
27dBm

EWS870AP

AC2600 IP67 5dBi
27dBm

АКТУАЛЬНЫЕ

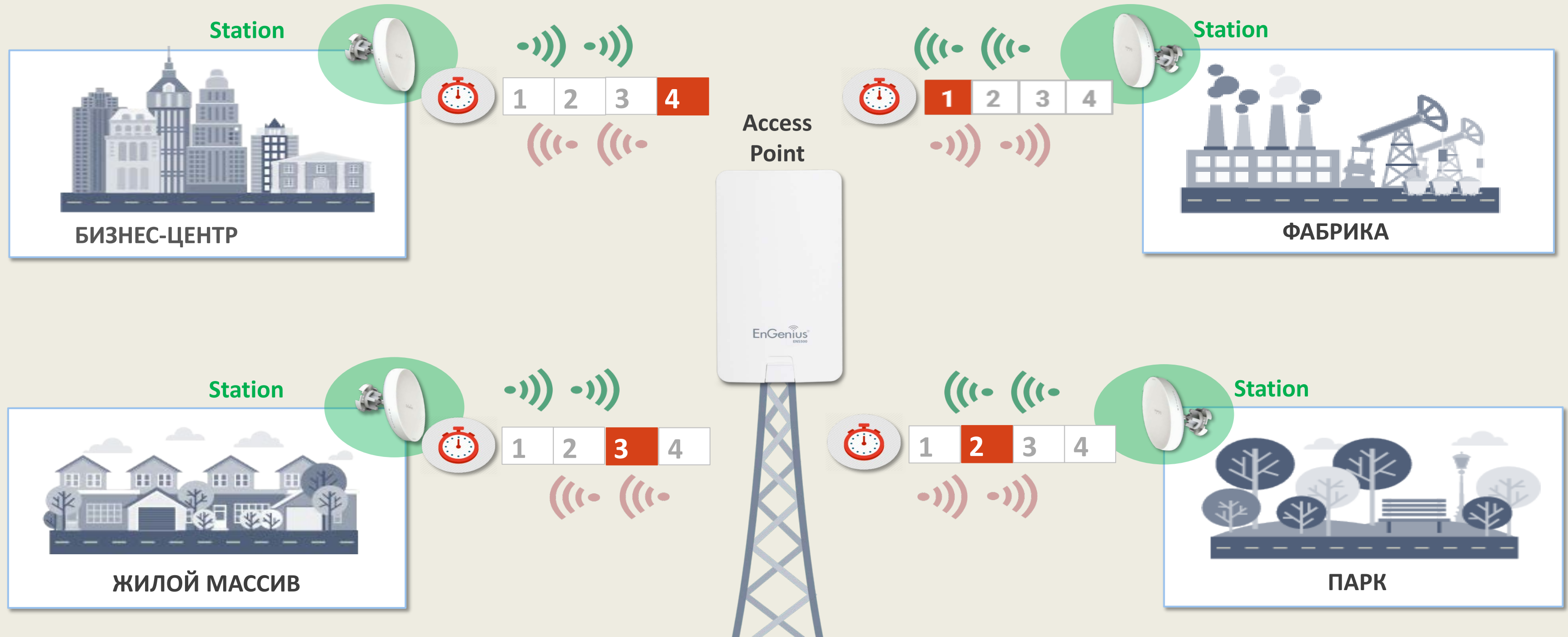
В РАЗРАБОТКЕ

Neutron

	2.4GHz 11n	11ac	11ac Wave 2			11ax
4 x 4	Neutron switch / ezMaster Manageable		EWS375AP AC2600 cm ia 27dBm DEVELOPING	EWS370AP AC2600 cm ia 27dBm	EWS371AP AC2600 cm ext 27dBm RP-SMA antenna	EWS390AP 8x8 Internal DEVELOPING EWS391AP 8x8 RP-SMA DEVELOPING
3 x 3		EWS360AP ac1750 cm ia 28dBm				
2 x 2		EWS1025CAM AC1200AP / Mini Dome 2MP AP + CAM	EWS550AP AC1300 wp 1PSE/3GbE 23dBm wallplate	EWS330AP AC1300 cm ia 25dBm Available	EMD1 AC1300 Wall Plug Mesh node Available	EMD2 AC1300 Ceiling Mount Mesh node DEVELOPING

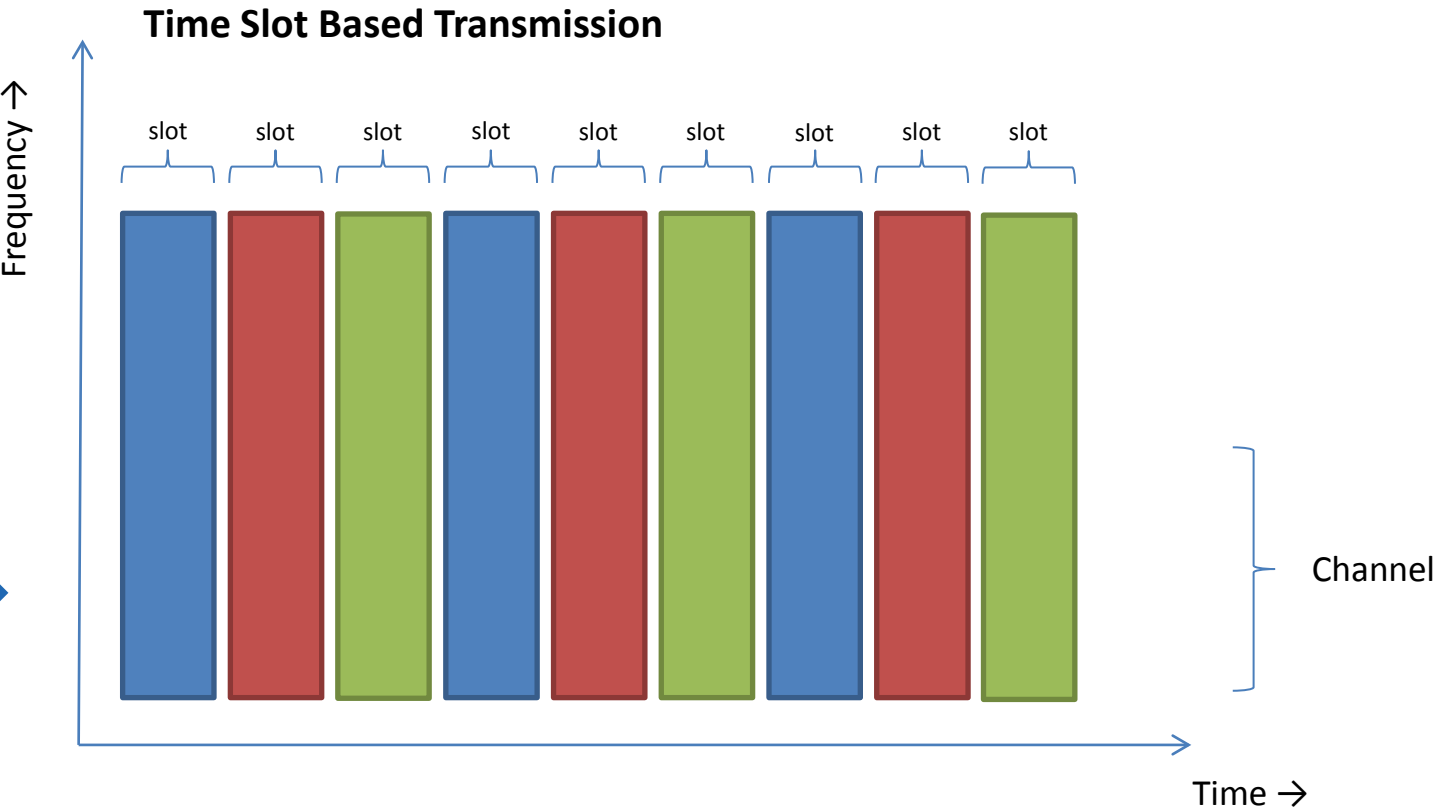
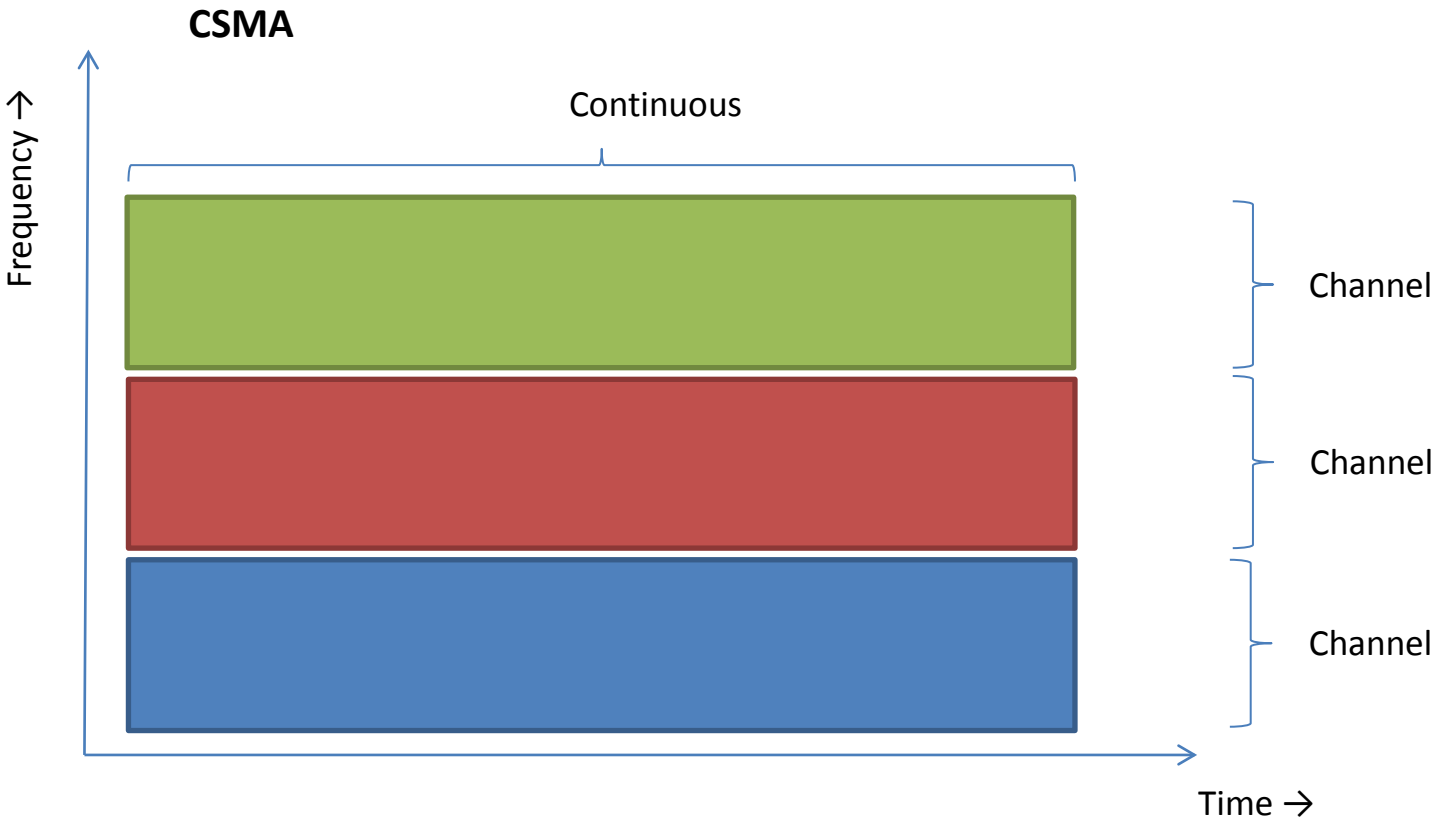
Специальная технология (на основе TDMA) делает беспроводную передачу данных вне помещений более эффективной

Поочередная передача данных для исключения коллизий



CSMA	Time Slot Based Tx
Множественный доступ с разделением каналов по частоте (FDMA)	Передача данных по таймслотам
Малая пропускная способность	Высокая пропускная способность
Малый объем трафика	Высокий объем трафика
Не требуется синхронизации по врем.	Нужна синхронизация по времени
Низкоэффективное использ-е питания	Высокоэффективное использ-е питания
Нужна частотная стабильность	Частотная стабильность не требуется
Полоса частот разделена	Пропускная способность разделена на неперекрывающиеся таймслоты
Вся полоса частот разделена на равные части (РЧ-каналы). Каждая часть – для своего пользователя в один момент времени	Вся пропускная способность распределяется между разными пользователями в фиксированных заранее определенных или динамически назначенных временных интервалах.
Имеет схему непрерывной передачи	Имеет схему прерывающейся передачи
Высокая задержка	Низкая задержка
Высокая интерференция	Низкая интерференция
Низкая пропускная способность	Высокая пропускная способность
Высокая степень коллизий	Низко-коллизсионная технология

- Меньшее потребление энергии
- Более эффективное использование ресурсов, приводящее к повышению скорости передачи данных и пропускной способности

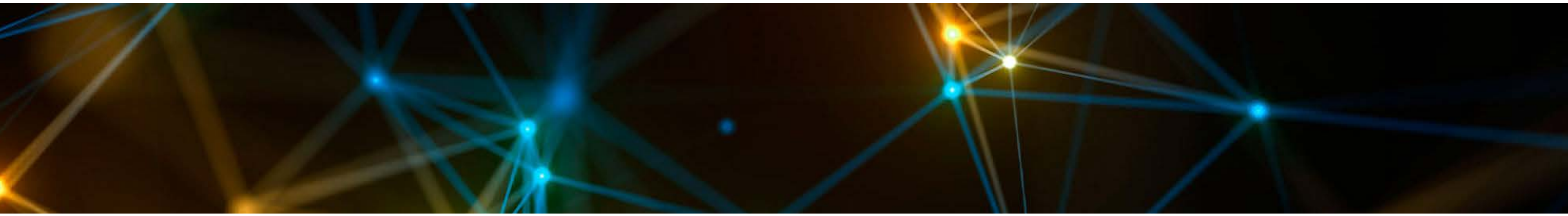


Model	ETD5-ACS	ETD5-AC	ETD500-AC	ETD500EXT-AC
		 \$167	 \$155	 \$179
SPECIFICATION				
Wi-Fi Standard	802.11ac/a/n Time-Slot Based Tx	802.11a/n/ac Time-Slot Based Tx	802.11a/n/ac Time-Slot Based Tx	802.11a/n/ac Time-Slot Based Tx
5GHz	●	●	●	●
Streams	2T2R	2T2R	2T2R	2T2R
Data Rates	867Mbps	867Mbps	867Mbps	867Mbps
Antenna	Internal Panel 19dBi Dual Polarization	Internal Panel 19dBi Dual Polarization	Internal Panel 11dBi Dual Polarization	RP-SMA 2x 5dBi Omni
Angle (H x V)	30° x 30°	30° x 30°	90° x 90°	360° x 90°
LAN	10/100/1000 x 2	10/100/1000 x 2	10/100/1000 x 2	10/100/1000 x 2
Operation modes	Access Point / CB WDS-AP/BR/ST	AP / CB WDS-AP/BR/ST	AP / CB WDS-AP/BR/ST	AP / CB WDS-AP/BR/ST
IP Rating	IP55	IP55	IP55	IP55
PoE Standard	1x at in -1x af out	24V	24V	24V
Primary Application	Point 2 Point	Point 2 Point	Point 2 Point	point 2 multipoint



EnGenius 11ax Access Points

Отвечая требованиям современности



EnGenius PN: EWS357AP

\$299

- Managed Ceiling-Mount Access Point
- 802.11ac/a/g/n & /ax supported
- 1200 Mbps 5GHz & up to 574 Mbps 2.4GHz
- 2x2 Internal 3 dBi Antenna Design
- One (1) 10/100/1000 BASE-T RJ-45 Ethernet Ports
- PoE support, 802.3af Complaint
- Adjustable 20 dBm radio output power
- 12.5W Maximum power consumption
- PoE support, 802.3af Complaint
- WPA2 & WPA3 Wireless Security
- Configure, Managed & Monitor 1,000+ APs via ezMaster
- Captive Portal & Guest Networking
- Seamless Roaming, Bandwidth Control per SSID per User



ezMaster®

EnGenius PN: EWS377AP

\$443

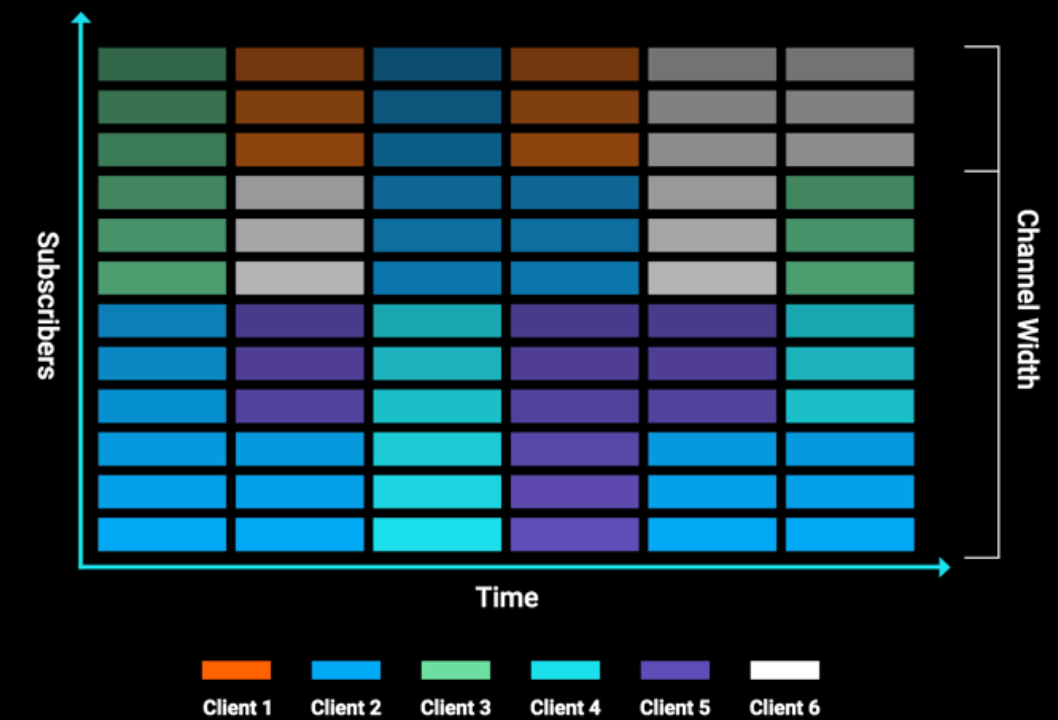
- Managed Ceiling Access Point
- 802.11ac/a/g/n & /ax supported
- 2,400 Mbps 5GHz & up to 1,148 Mbps 2.4GHz
- 4x4 Internal 3 dBi Antenna Design
- One (1) 10/100/1000/2500 BASE-T RJ-45 Ethernet Ports
- Adjustable 23 dBm radio output power
- PoE+ support, 802.3at Complaint
- 17.5W Maximum power consumption
- WPA2 & WPA3 Wireless Security
- Configure, Managed & Monitor 1,000+ Aps via ezMaster
- Captive Portal & Guest Networking
- Seamless Roaming, Bandwidth Control per SSID per User



ezMaster®

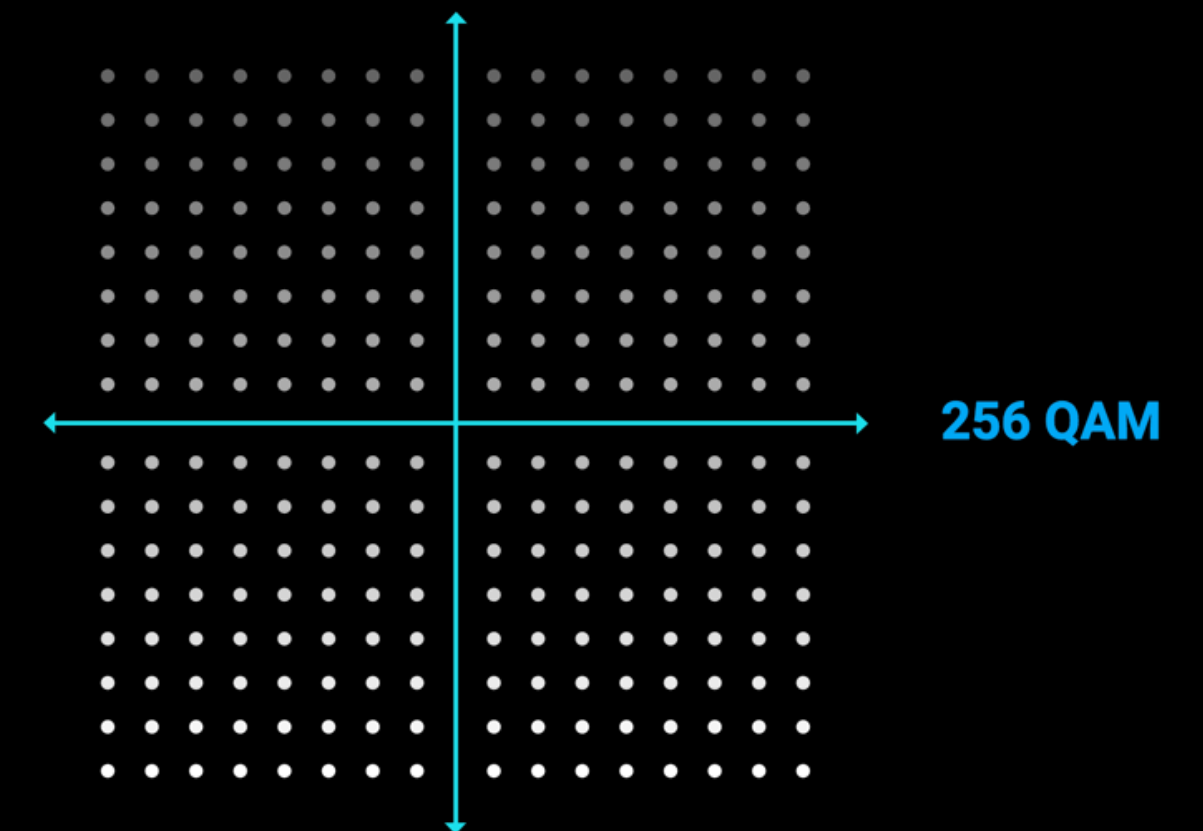
OFDMA

Обеспечивает более эффективное использование канала, уменьшает задержку между точкой доступа и клиентскими устройствами и обеспечивает обратную совместимость с 2,4 ГГц и 5 ГГц

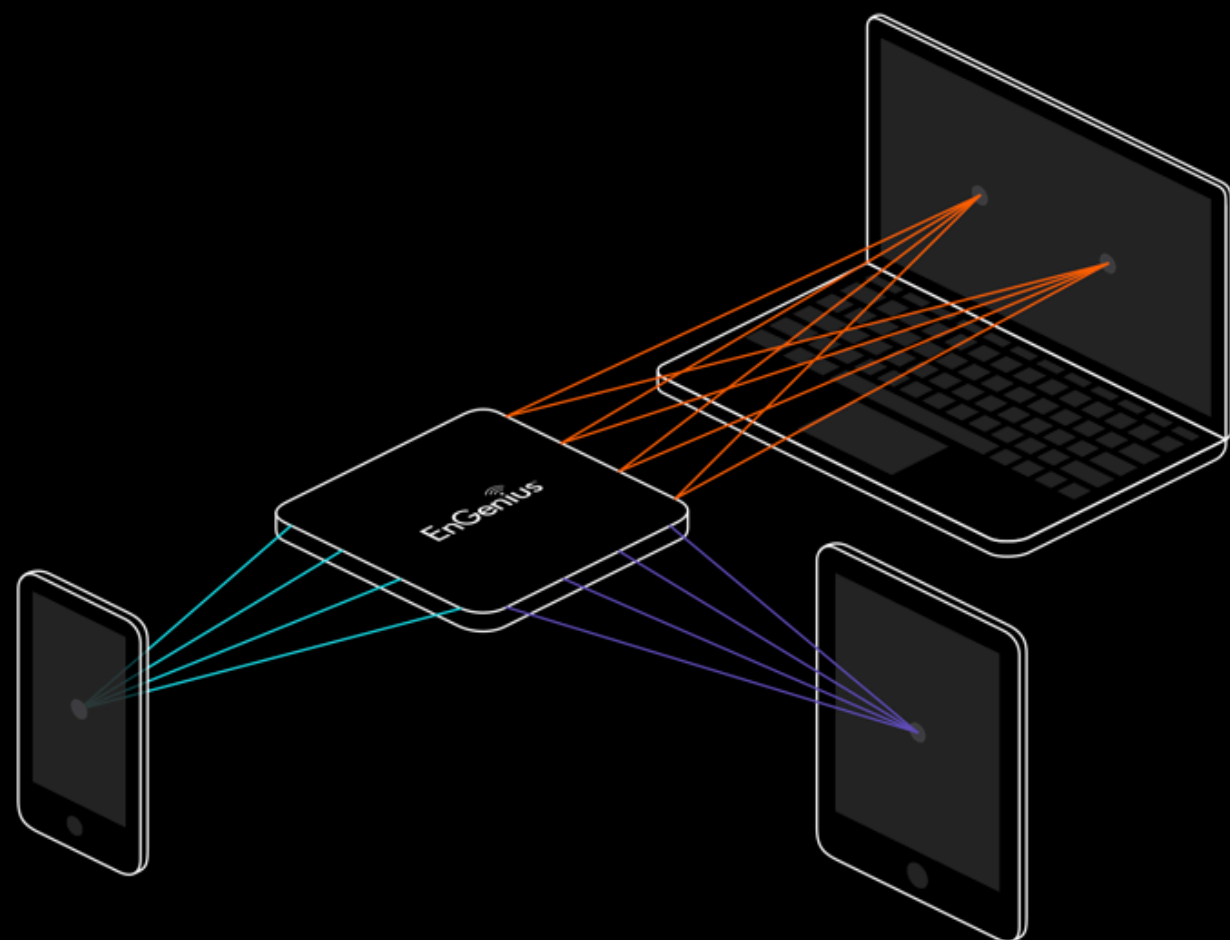


1024 QAM

Повышает пропускную способность на 25% и обеспечивает большую надежность на коротких расстояниях



11ax

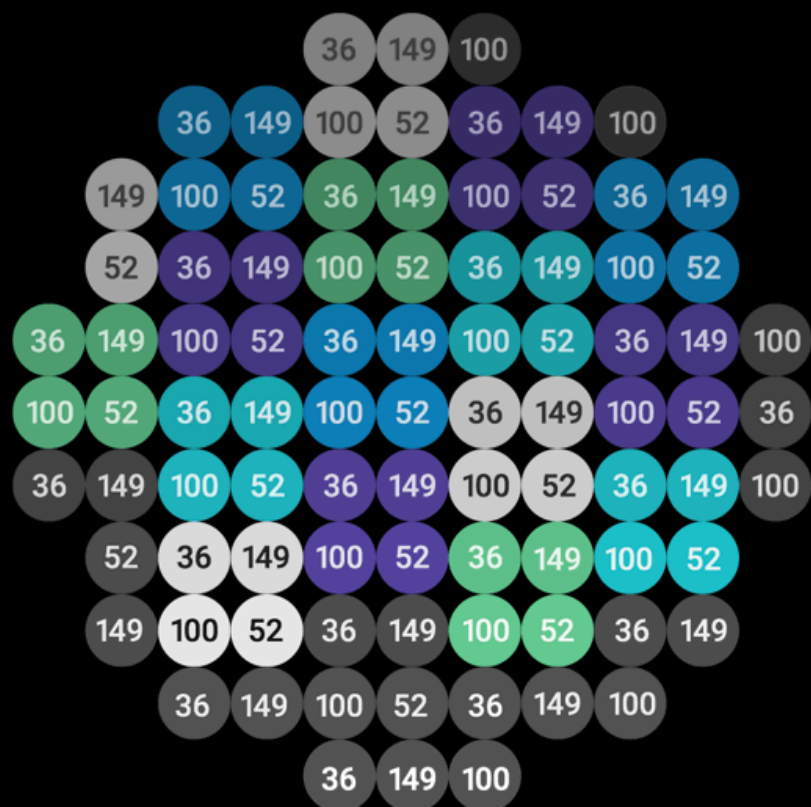


Uplink & Downlink MU-MIMO

Поддерживает до восьми клиентских устройств и обеспечивает большую эффективность сети, фокусирует энергию радиосвязи на конкретных пользователях и обеспечивает оптимальную надежность приема и передачи сигнала

Target Wake Time (TWT)

Снижает энергопотребление, планирует время пробуждения и увеличивает время автономной работы мобильных устройств и устройств IoT



BSS Coloring & Spatial Reuse

BSS Coloring маркирует пакеты «цветом», чтобы различать соседние наборы услуг. Пространственное повторное использование обеспечивает одновременную передачу пакетов данных по одному и тому же каналу с помощью окраски BSS.

A leader in the transition to Wi-Fi 6 (802.11ax) technology

Qualcomm® Wi-Fi 6 platforms featured in products across home, carrier, enterprise

Home | **NETGEAR**

Carrier |  Colix  Charter  kt **NEC**

Enterprise |  EnGenius **H3C**  HUAWEI **RUCKUS**



Mesh Router



Mesh Node



AP Mesh Cam

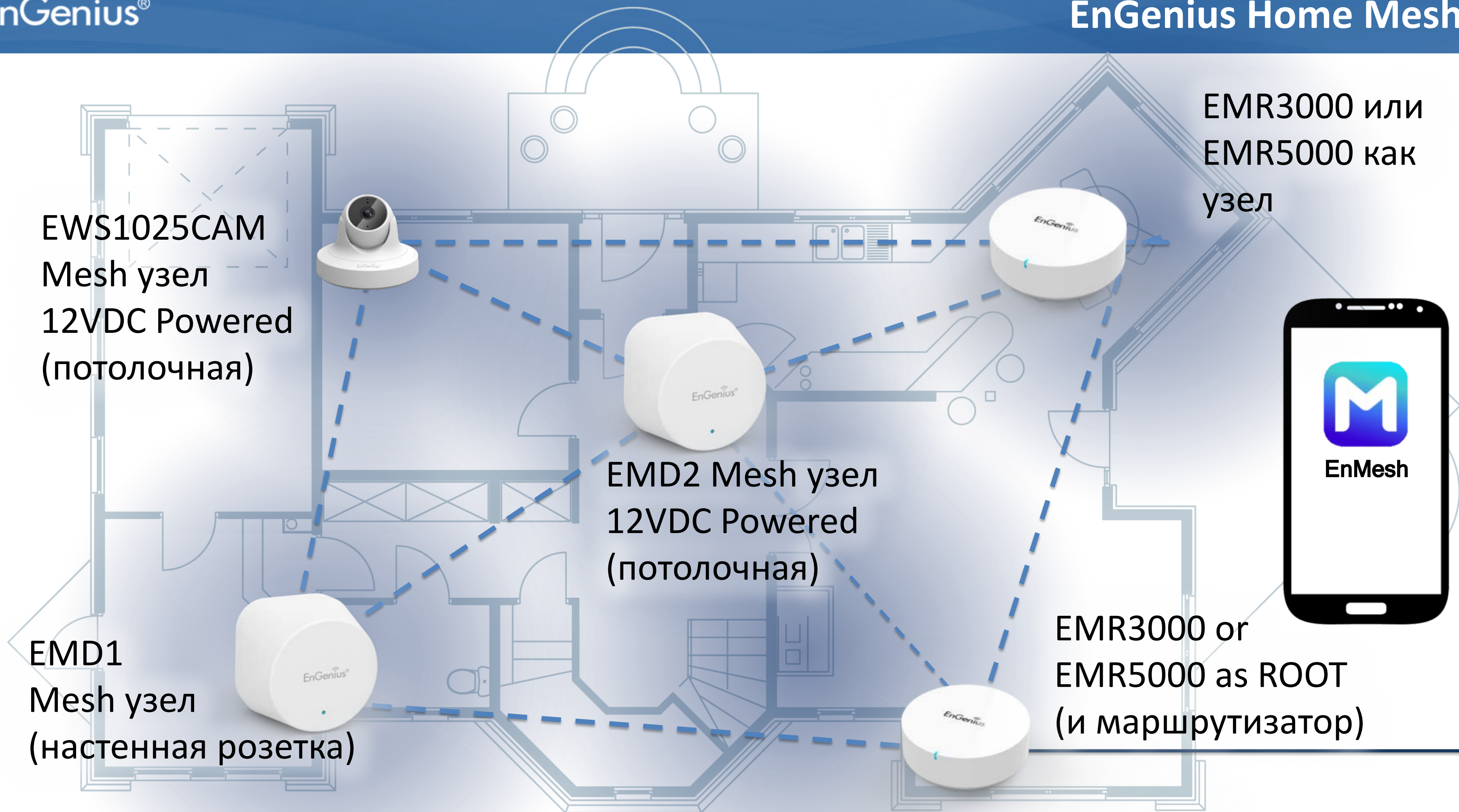


Mobile APPs

“The Best Home Wi-Fi System On Earth”

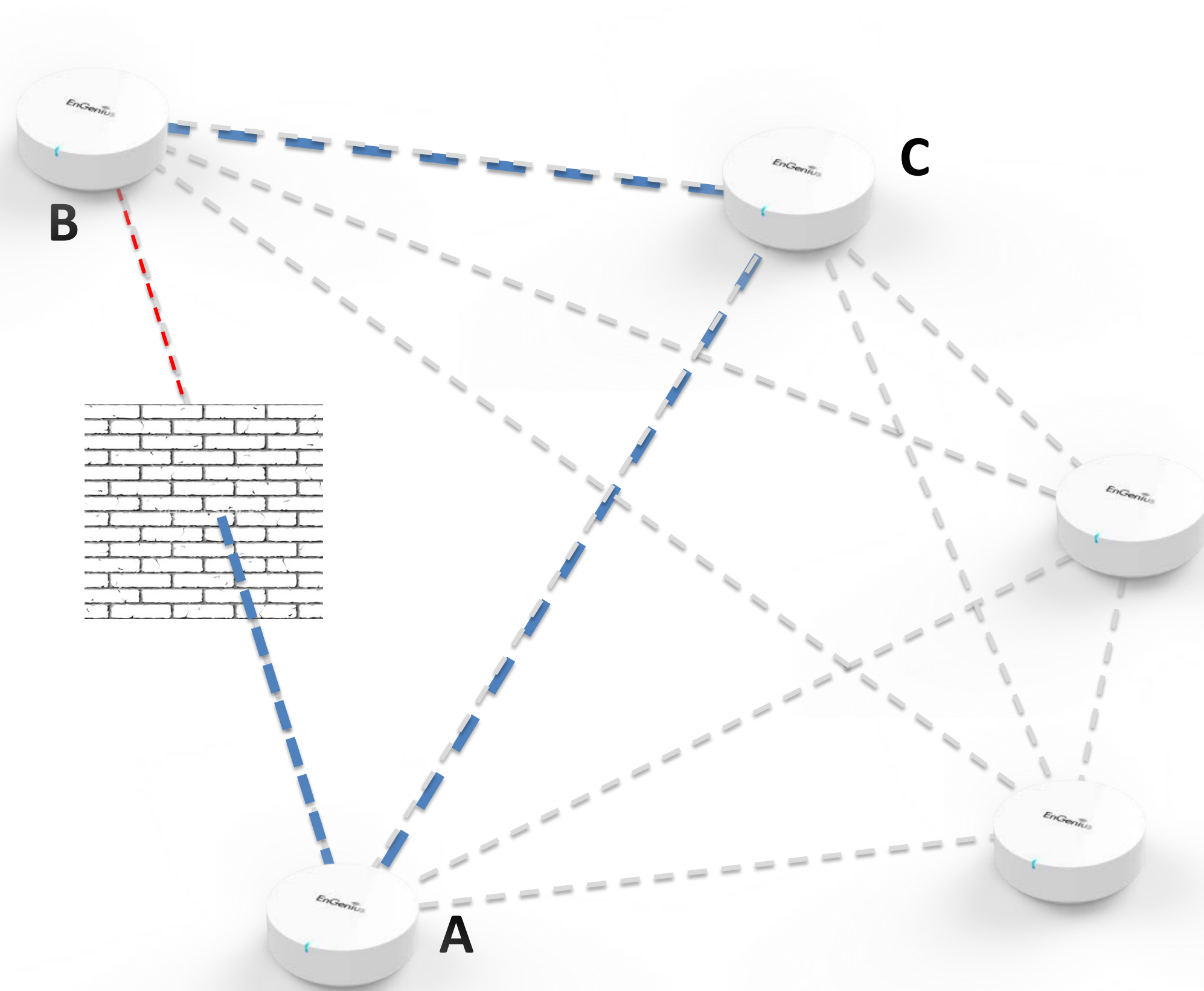
Faster, More Reliable, Wider Coverage







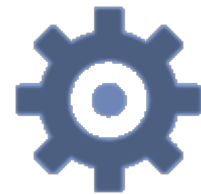
Технология *advanced mesh* использует умные сенсоры для **автоматической оптимизации подключений**, а также находит оптимальный путь для **высочайшей пропускной способности**.





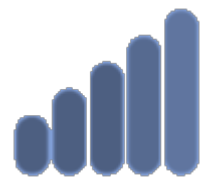
Setup With Ease

With just a few simple steps you'll be connected and ready to watch, listen, or work



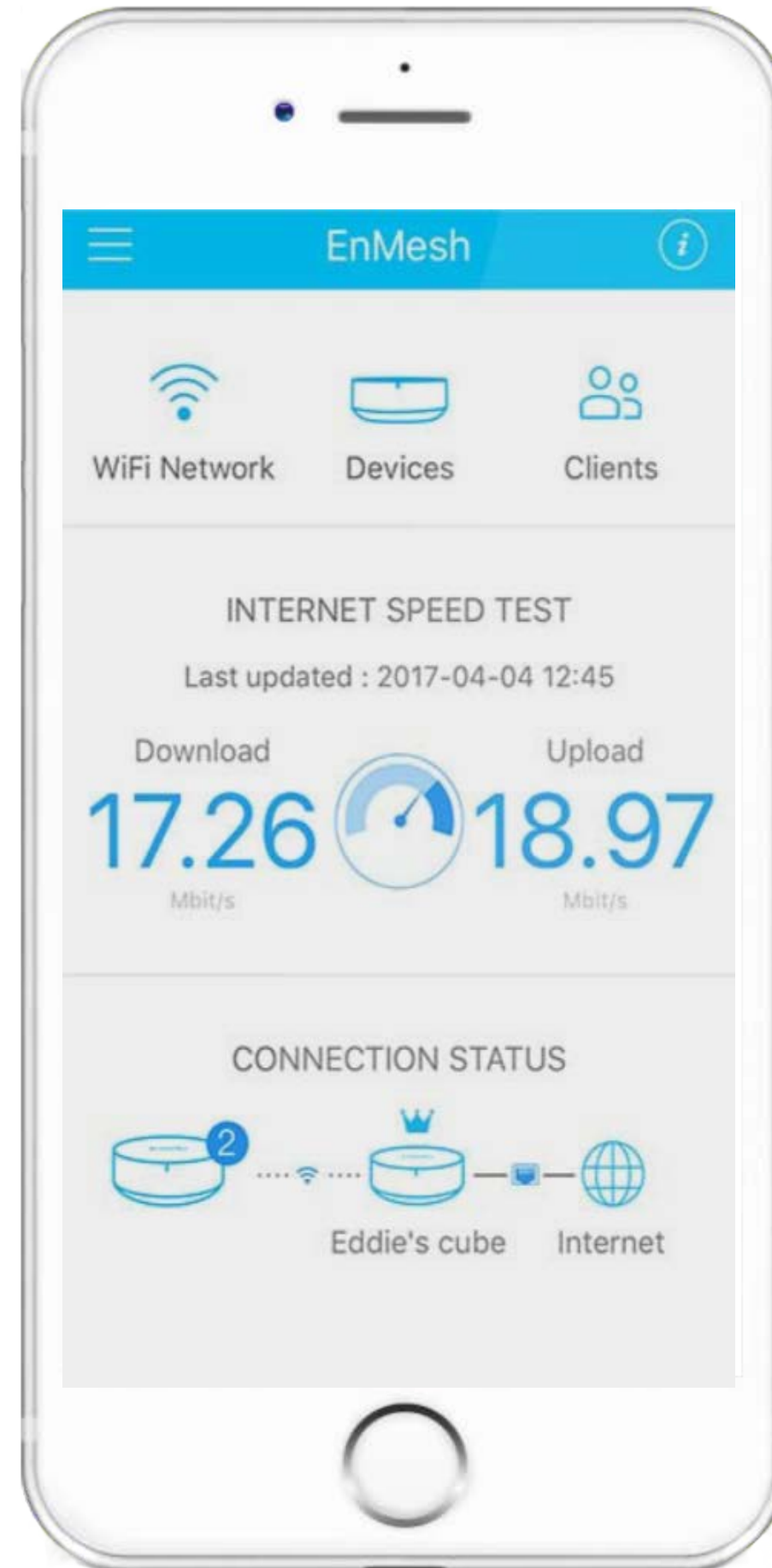
Monitor Your Mesh

Speed-test your Internet connection, see all your connected devices and monitor the link quality of each mesh router pod.



Share on Your Terms

Securely share your Wi-Fi access with company, or create a separate guest network just for them.



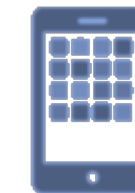
Parents Are in Control

Easily manage family access, schedule on and off times or pause Wi-Fi. Block specific websites and filter by keywords.



Secure Auto-Updates

Keep your network and system current and secure with automatic software updates.



One-Touch Troubleshooting

Monitor and fix detected network issues with one-touch troubleshooting and system recovery.



Prioritize Devices

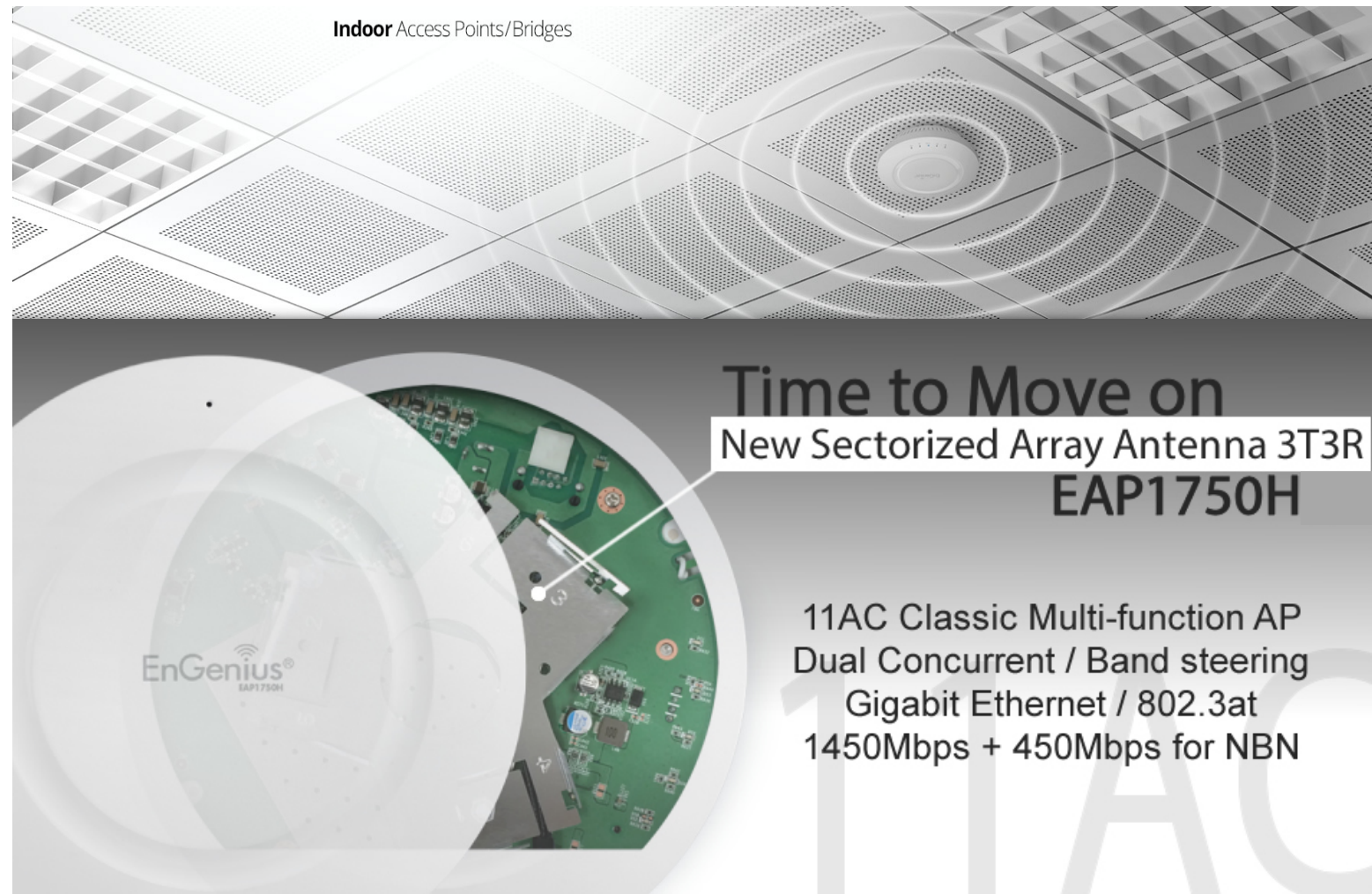
Ensure your streaming devices, like smart TVs get the priority and bandwidth needed on busy networks to prevent buffering and network lag.



EnGenius®

Примеры внедрений





Project Requirements:

- Excellent streaming to SONOS wireless multimedia system
- Ease of controlling a SONOS system error-free
- No delays latency

Solution:

- **EAP1750H** and **EWS360AP** (3x3 AC1750)
- Offers greater range & multi-floor penetration
- Ceiling-mount design blends nicely in a variety of clean indoor settings



Multiple Horse Stable connection :



Powerful RF interfaces to assure the reliability of signal strength and sensitivity in a pervasive environment.

Bring more traffic to wireless client devices simultaneous over distance.

Fast roaming seamless connection when mobile devices move between Access Points.

Solution:

12 x EWS370AP (4x4 11ac wave2 AC2600)

2x EWS1200-28TFP (PoE.at switch 410W)

Powerful RF interfaces, advanced MU-MIMO and Transmit beamforming (TxBF)

Simplified Management and Configuration



Neutron EWS 11ac Wave 2 Indoor Managed AP;
4x4 Dual-Band

EWS370AP
MU-MIMO Access Point Accommodates High User Capacities &
Ultra-Fast Speeds

Wireless Networking for Offshore Oil Platforms to manage the numbers of users

Project Requirements:

Leading manufacture with proven Wi-Fi solutions track record

Manageable Outdoor IP68 Access Point with MESH

Robust resistant to wind and waves

Remotely monitor, manage and maintain system to ensure a strong and fast internet connection

EWS860AP was the choice compromise to specification requirement, and remotely manageable without additional annual service fee or license fee



Provide Wi-Fi to the thousands of visitors at any one time across the site

A 700 years old heritage set in 125 acres of parklands and gardens

Wi-Fi site-wide covering the visitor attractions and at various locations, including the gatehouses, to enable mobile ticketing machines to be used.

The external Neutron Access Points allow for mobile roaming from the Castle entrance to the restaurant.

Required a Manage solution and smooth roaming
Solution:

2x EWS7952FP

38 x EWS350AP

6 x EWS650AP



Luxury hotel wireless service in its own 3000 acre parkland

- Wireless access to guests including a 9 hole golf course, indoor and outdoor pools, and magnificent Spa and saunas.
- Required a system that makes managing easy and allows for a great user experience
- Solution:
 - 1x EWS5912FP
 - 18 x EWS310AP
 - Multiple EnStation5



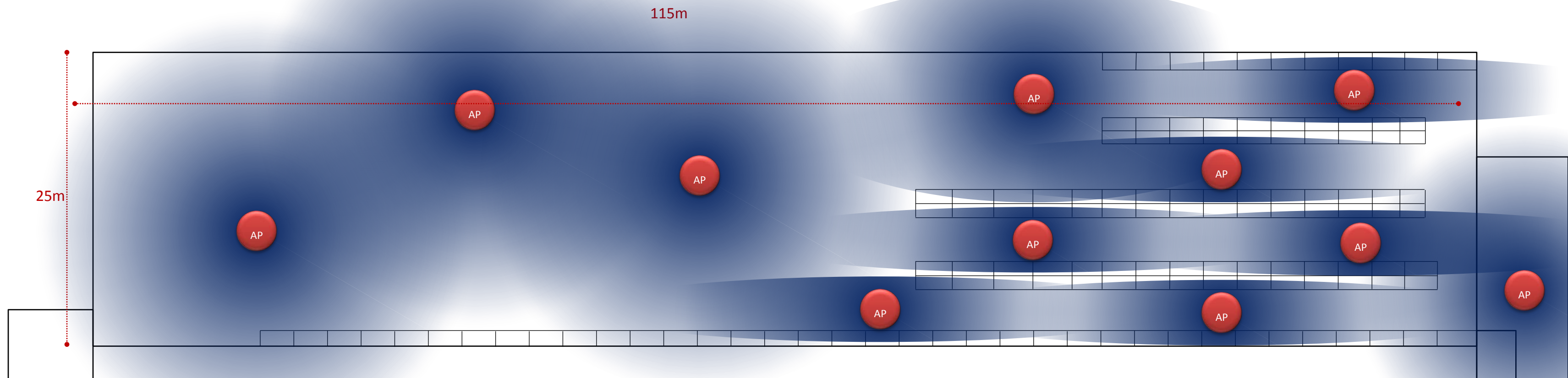
Secondary school with 575 students and rapidly expanding

- Indoor Wi-Fi access to teacher and pupils whose IT requirements
- Outdoor Wi-Fi to cover the external playing fields and gardens for Sports Days and other potential learning activities.
- The criteria: coverage with fast hand over to ensure seamless roaming, with the ability to handle intensive usage by multiple classrooms.
- Tender competitor: Ruckus, Meru and EnGenius.
- Winning point: Good throughput, powerful management feature and cost effective
- Solution:
 - 3x EWS5912FP
 - 30 x EWS360AP (Classrooms)
 - 6 x EWS660AP (Football field)



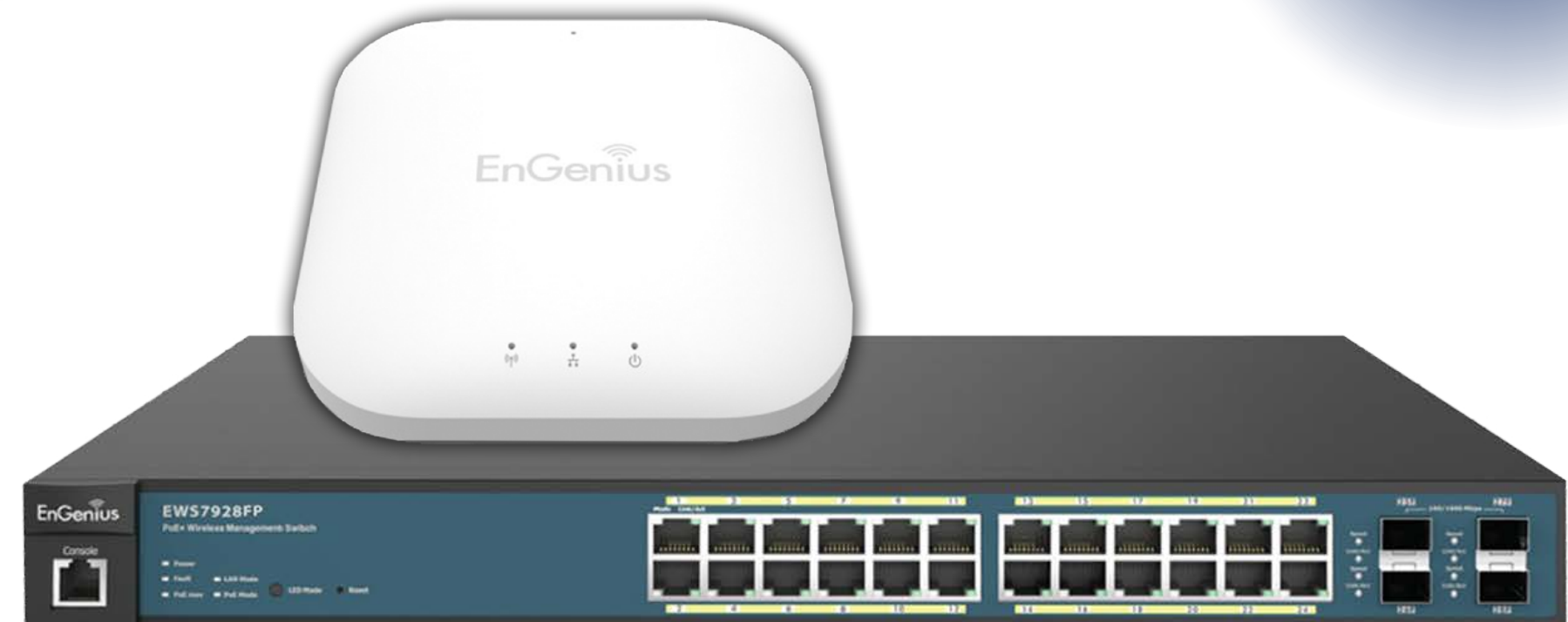
The EnGenius WLAN Solution offered the best price and performance and met all the needs of Bishop David Brown School to carry the teaching needs into the future.





The project decided to use Neutron EWS Managed solution

- Application for POS barcode reader and BYOD Wi-Fi
- Required a Manage solution and smooth roaming for POS scanners
- Solution: 1x EWS7928P and 11 x EWS300AP

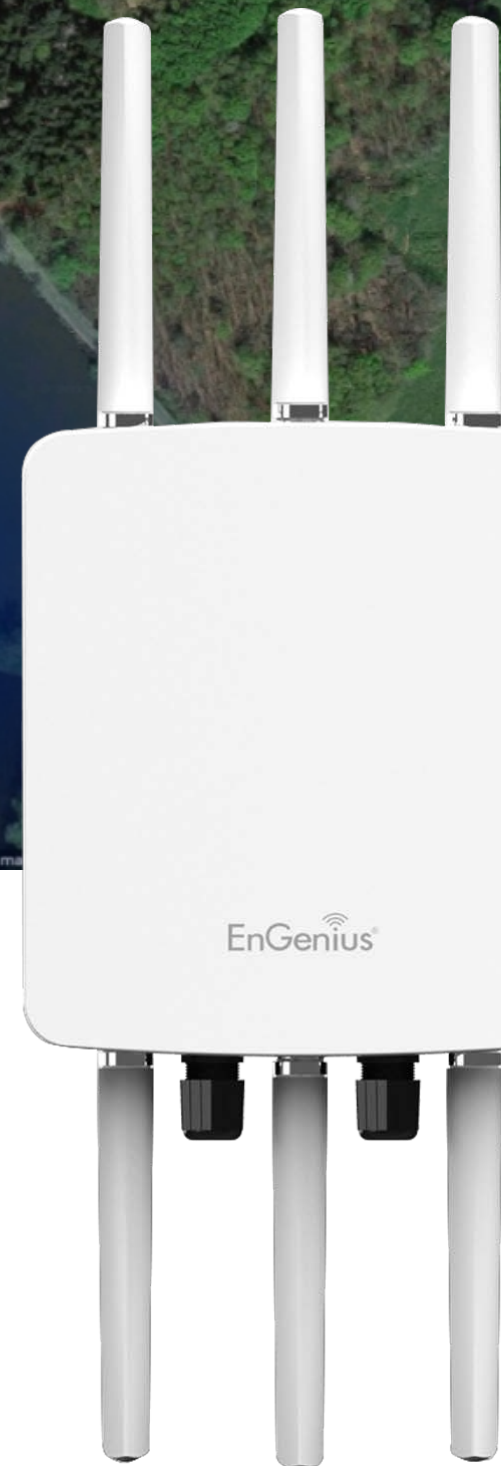


Project Requirements:

- To support 200 clients across lake distance ~ 400m
- Wireless signal can be very much disturbed because of reflection from the water and trees

Project Solution:

- 4 units of ENH900EXT
- Connection by fiber



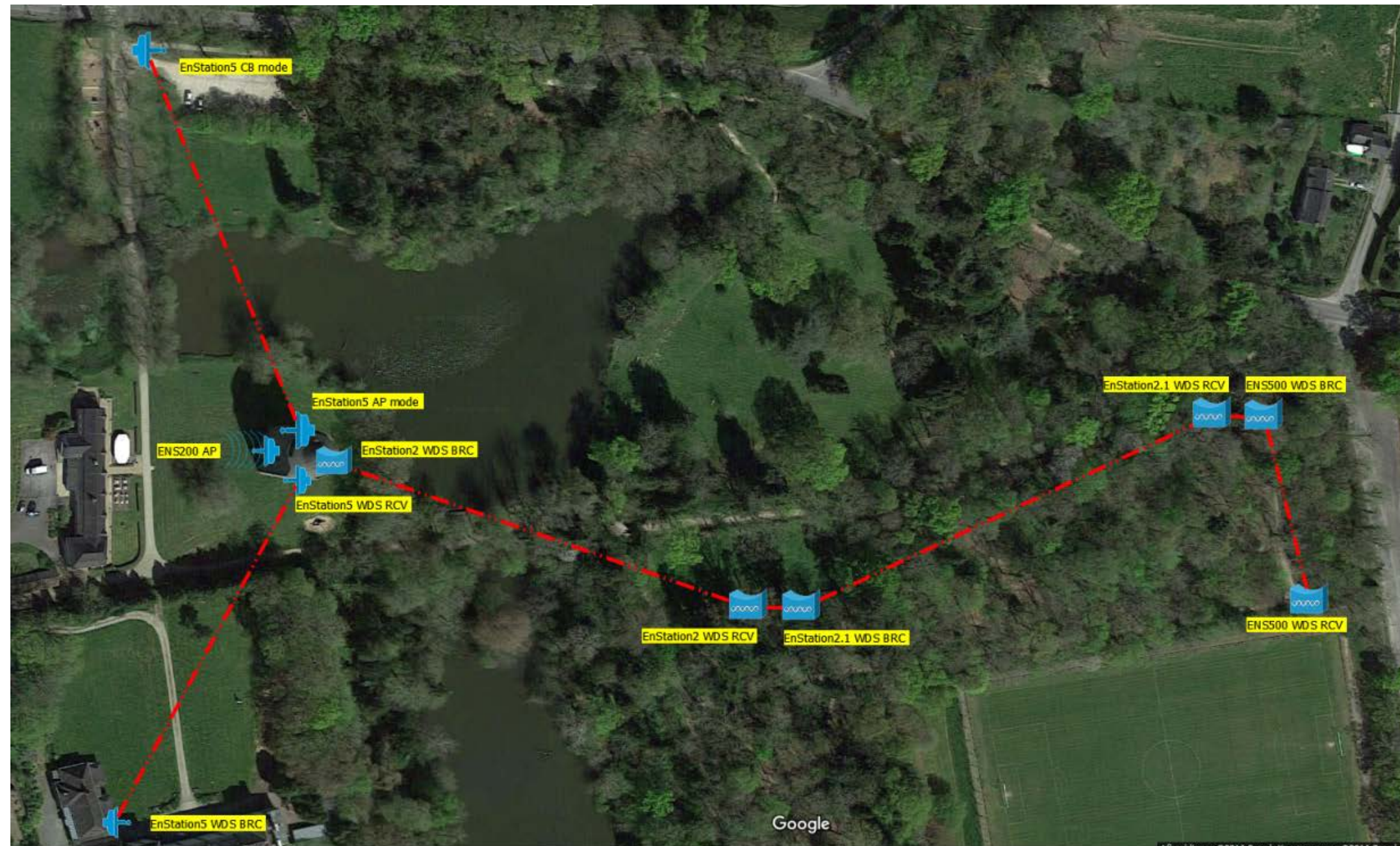
Project Requirements:

Wi-Fi to billing machine and
ticketing system

Wireless signal can be very much
disturbed by 20m high trees and
thick tree leaves

Project Solution:

- 4 units of EnStation5
- 4 units of EnStation2
- 2 units ENS500
- 1 unit ENS200





Project Requirements:

- covering hundreds of visitor Wi-Fi access at various outdoor locations.
- IP 67 and above

Project Solution:

- 90 units x EWS860AP
- Managed with ezMaster





RESERVE

ZEUS HOTELS ZH BLUE SEA BEACH

THE HOTEL

ROOMS

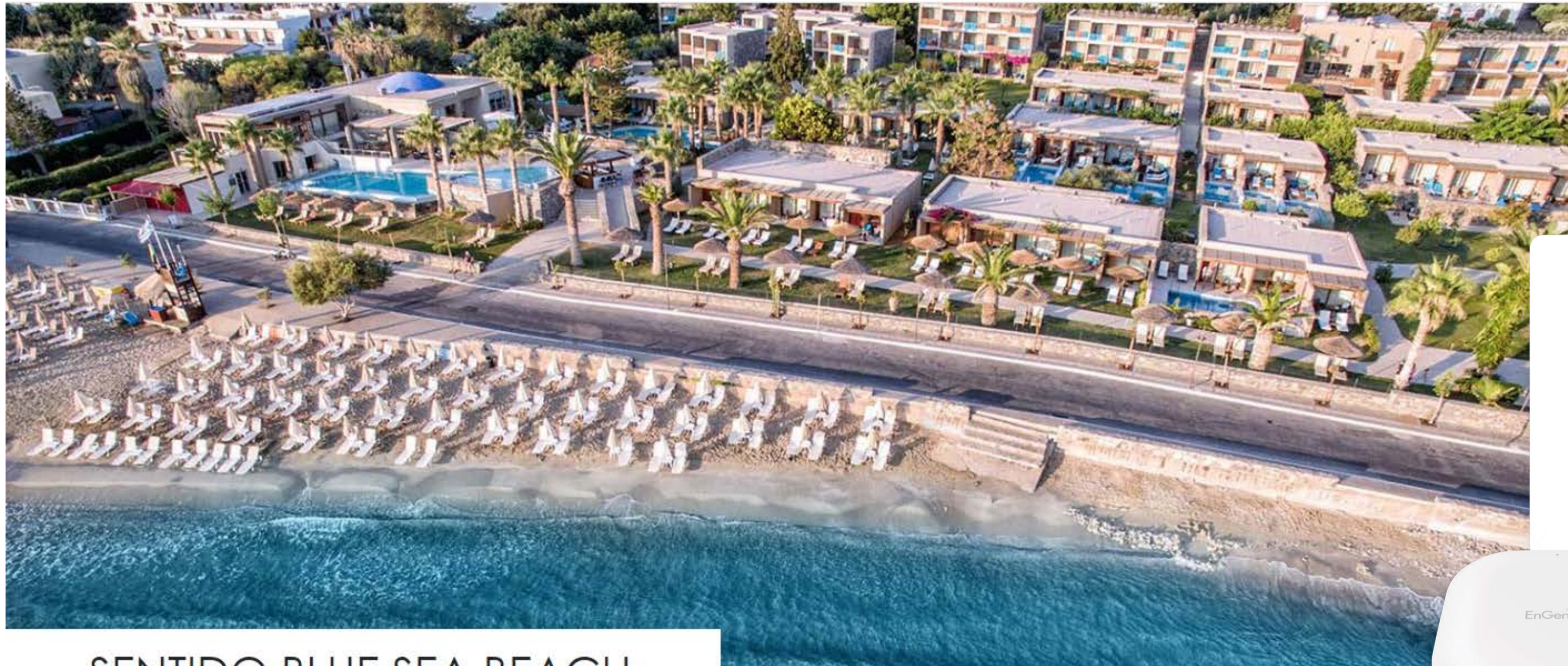
DINING & BARS

SERVICES & FACILITIES

ALL INCLUSIVE

SPA

GALLERY



SENTIDO BLUE SEA BEACH



EWS660AP x 70pcs

EWS360AP x 10pcs



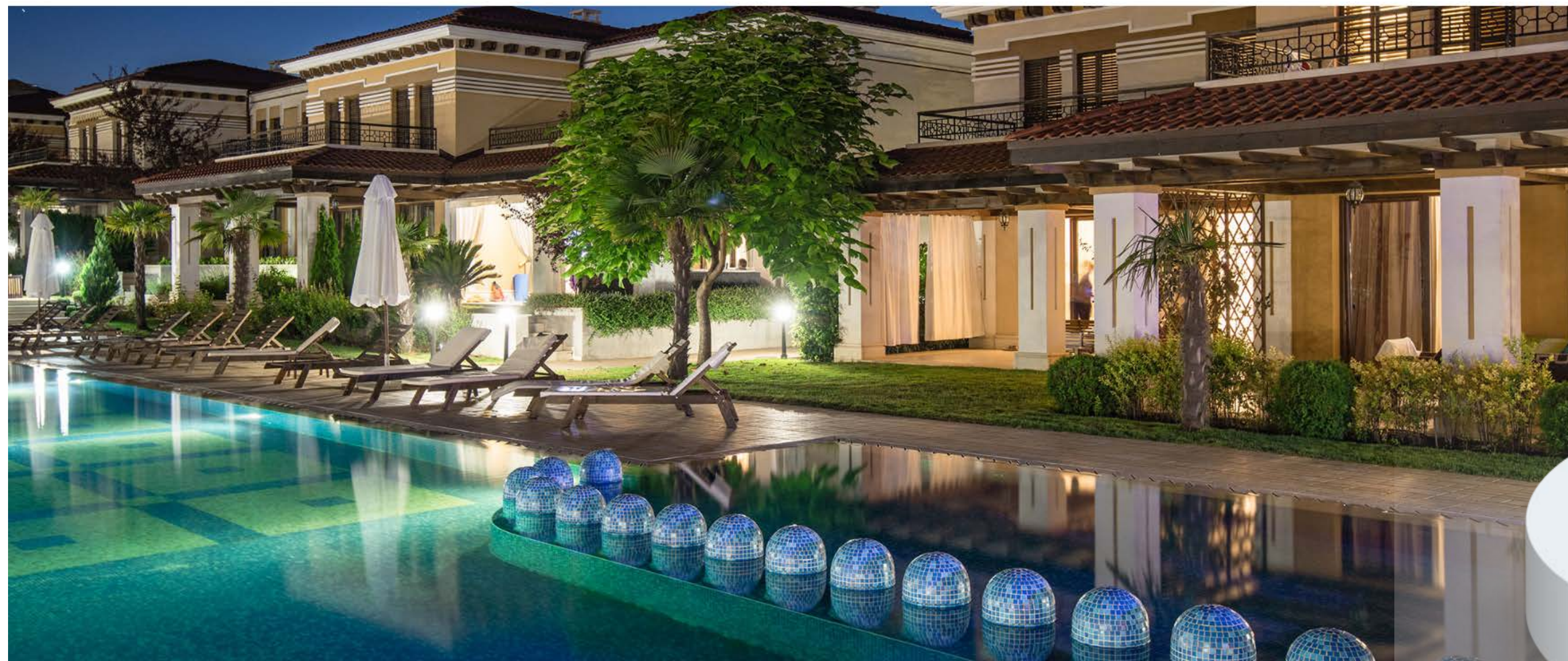


EWS330AP x 50pcs

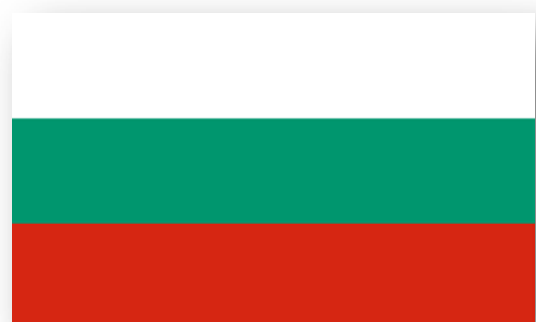
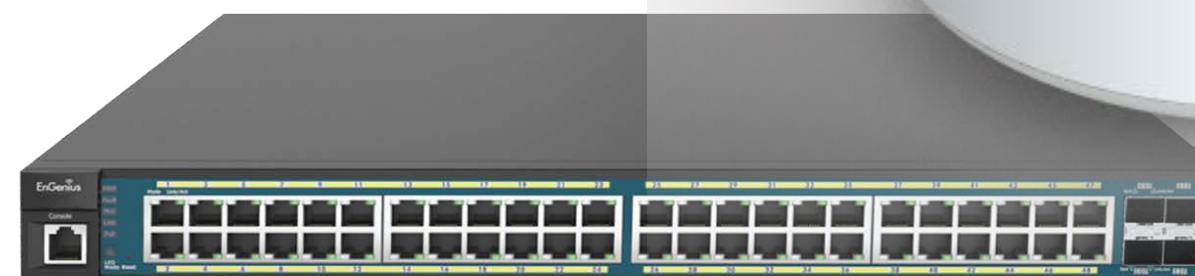


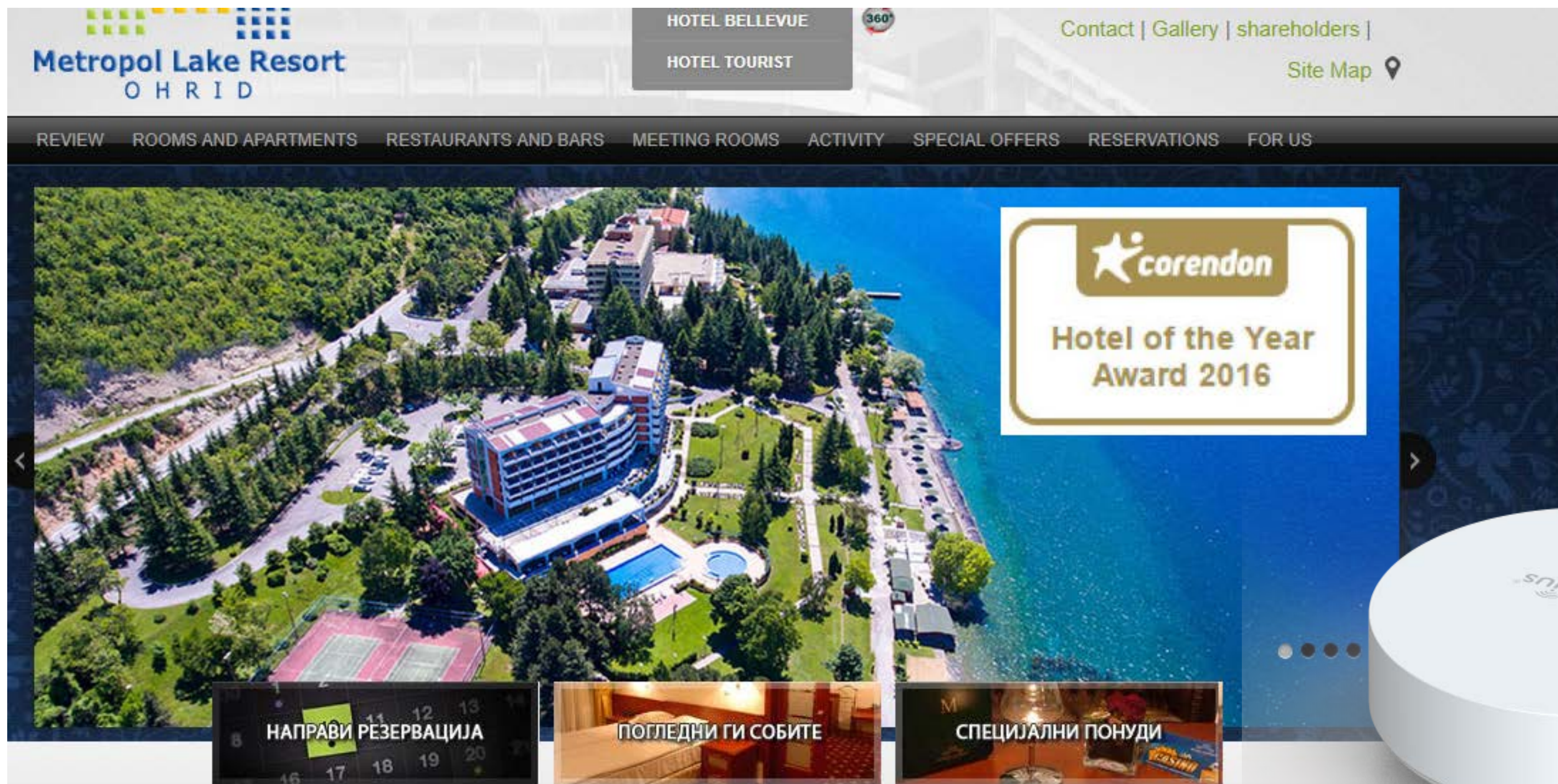


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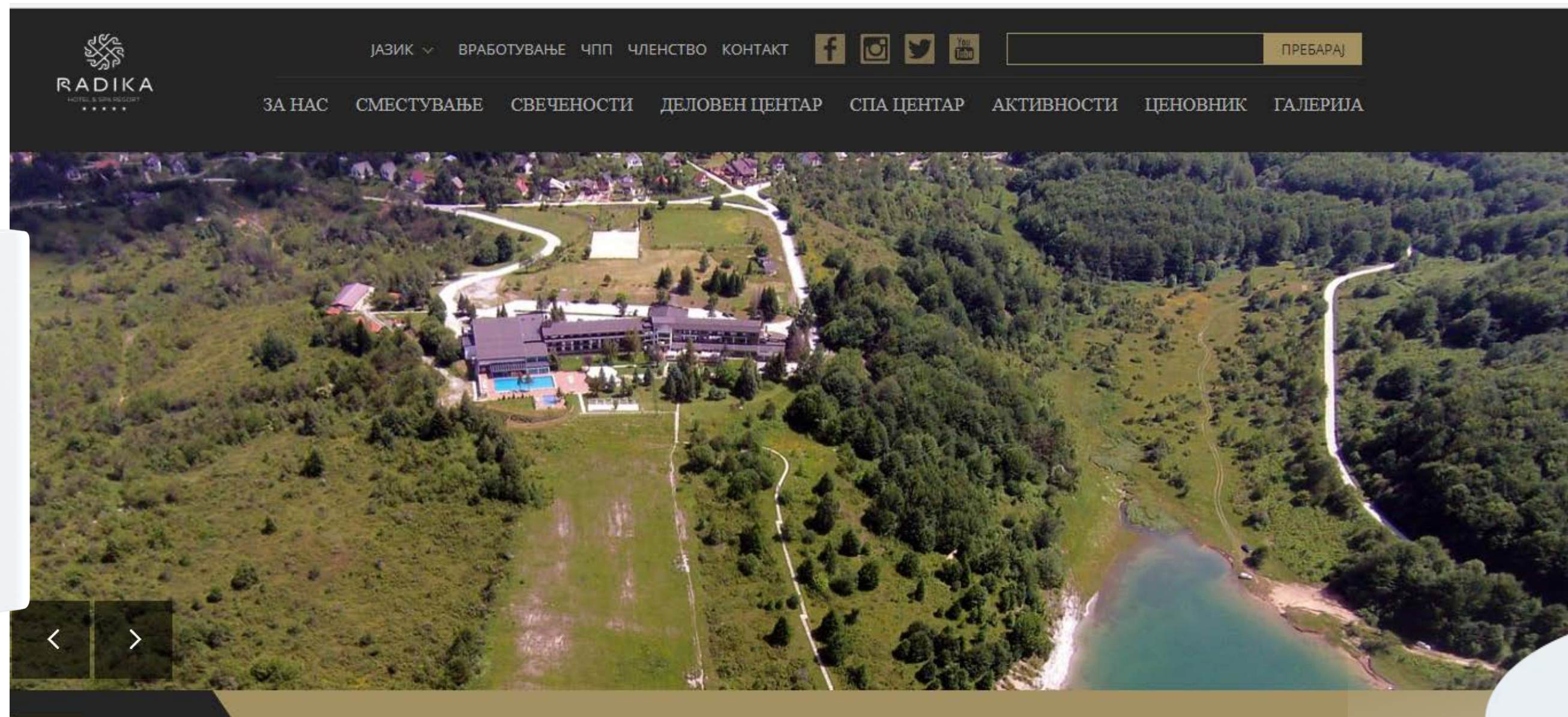
EWS330AP x 24pcs
EWS7928Px 10pcs
EWS7952P x 2pcs





EWS330AP x 69 pcs
EWS660AP x 10 pcs
EWS2910P x 15 pcs
EWS7928P x 3 pcs





EWS330AP x 27pcs
ENS620EXT x 3pcs
EWS2910P x 3 pcs
EWS7928P x 2 pcs





EWS300AP x 8 pcs
EWS350AP x 8 pcs
EWS2910P x 3 pcs
EWS7928P x 3 pcs
EzMaster x 1pcs





175 SALES PROFESSIONALS

Human potential is the key to success and is the most important resource for achieving competitive advantage. From the very beginning, to date, the company has been continuously growing in terms of the number of employees. Our team of professionals is continuously educated in the area of distribution and logistics, sales, marketing and consumer psychology.



140 DISTRIBUTION VEHICLES

Euro Tabak owns 140 vehicles for delivering products to sales facilities, equipped with state-of-the-art equipment for vehicle tracking and daily route planning. The fleet is constantly renewed, and considering the needs for distribution, it also includes vehicles with special cooling systems for the transport of products that require temperature regimes.

EWS300AP x 12 pcs
EWS2910 x 1 pcs



1,500 DAILY VISITS



18 DISTRIBUTIVE CENTRES



EWS300AP x 12
EWS2910 x 1 pcs





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1 2 3 4 5 6

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Press briefing



Topic: SAO Annual Report for 2017



EWS370AP x 20 pcs
EWS7928P x 5 pcs

PHI University Clinic for Radiotherapy and Oncology



EWS300AP x 12 pcs

EWS2910 x 1 pcs

EGS2110P x 1 pcs





EWS300AP x 18 pcs
ENS620EXT x 4 pcs
EzMaster x 1pcs



Спасибо!

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